

## **SNAPSHOT OF L** SD (IMD) AS @ NOVEMBER 30, 2022 INPUT **BOARD OF DIRECTORS** ISE Ticker: LASD (JMD) Hon. Lascelles Chin Sir Kenneth Hall 11/30/22 Report Date Dr. Eileen A. Chin Gary Peart Jacinth Hall-Tracey Vincent A. Chen Market of Listing Retail Analysis Period (months): 12 lames Rawle Kenneth Sylvester Start Date of Analysis Period: 12/05/21 Colin Maxwell COMPANY DESCRIPTION **KEY MANAGEMENT EXECUTIVES** General Manager Dwaine Williams Lasco Distributors Ltd. was founded over 24 years ago in September 1988 by Hon. Lascelles Chin. LASD is a leading marketing and distribution company in Financial Controller Shellyann Jackson lamaica, LASD markets and distributes food, consumer, personal care and pharmaceutical products for local and international brands as well as its own private brands. COMPANY PERFORMANCE Reporting Currency JMD \$ Cap Structure, % Revenues (\$'000)\$23,836,774 Total Liabilities (\$'000) \$6,073,710 45% (\$'000) \$192,606 Total Equity (\$'000) \$7,355,400 55% Other Income Total Assets (\$'000) 5-Year Revenue CAGR (\$'000) 9.44% \$13,429,110 (\$'000) Operating Expenses \$2,873,574 12% 7.81% Efficiency Ratio Return on Assets Current Earnings \$1,049,251 14.27% (\$'000) Return on Equity Net Earnings Margin 4.40% \$0.299 \$0.07 Dividends Per Share 1 \$2.10 Dividend Yield (TTM) 2.25% Book Value Per Share **CURRENT MARKET DATA** INDUSTRY MARKET DATA IMD **Trading Currency** Shares Outstanding 3,510,702,702 JMMB Sector Classification \* Overall Market Retail Close Price \$2.89 Market Cap of Industry NA \$10.145.930.809 % of Sector Index NA Market Capitalization Current P/E Ratio of LASD (JMD) VALUATION METRICS 9.67x Current P/E Ratio of Sector Implied Valuation P/E NA NA Current P/B Ratio 1.38x Implied Valuation P/B NA [\$.00 - \$.001 Current P/B Ratio of Sector NA Implied Valuation Range 7D Moving Average \$2.88 Implied Valuation Average NA 365D Moving Average \$3.24 Current Price \$2.89 LIQUIDITY INDICATORS HISTORICAL PRICES & VOLUMES Current Bid \$2.88 \$4.50 3.000.000 \$2.90 Current Ask \$2.89 \$4.00 2.500.000 Bid Ask Spread, \$ \$0.02 \$3.50 0.69% Bid Ask Spread, % \$3.00 \$2.50 1,500,000 Total Shares Outstanding 3.510.702.702 \$2.00 Avg Daily Volume Traded, Trailing 12M 132,875 \$1.50 1.000.000 Avg. Daily Value (\$) Traded, Trailing 12M \$433,603 \$1.00 Liquidity Classification MEDIUM \$0.50 \$0.00 SHARE PRICE MOMENTUM ID % Change 0.00% CLOSE PRICE 0.00% IW % Change IM % Change SHARE PRICE COMMENTARY 5.86% 3M % Change Over the last 12 months, LASD (JMD) has decreased by 8%. The Average Price (VWAP) of LASD (JMD) over this 12M % Change 8 25% period has been \$3.27. The stock traded as high as \$3.94 on February 21, 2022 and as low as \$2.72 on November 16, 2022. 5Y % Change **COMPANY NEWS** LASD has advised that the appeal, LASCO Distributors vs. Pfizer Limited, was dismissed by the Court of Appeal with cost ordered against LASCO Distributors Limited 11-Nov-22 in favour of Pfizer Limited. LASD has advised that the judgement for LASCO Distributors claim versus Pfizer Limited will be delivered by the Registrar of the Court of Appeal on Friday, November 10-Nov-22 11, 2022, at 9:30 a.m. LASD has submitted its unaudited financial statements for the second quarter ended September 30, 2022. 7-Nov-22 5-Aug-22

LASD has submitted its unaudited financial statements for the first quarter ended June 30, 2022.

LASD has advised that the Annual General Meeting (AGM) of the Company will be held on Wednesday, September 28, 2022 at 1:00 p.m. in the Rock Steady Ballrooms 2 and 3, AC Marriott Kingston, 38 - 42 Lady Musgrave Road, Kingston 5, and via electronic means which can be accessed at www.lascojamaica.com

2-Aug-22 Further information on how to participate in the AGM is available at www.lascojamaica.com

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Company Performance metrics are calculated using trailing twelve (12) months financial data as at 6/30/2022