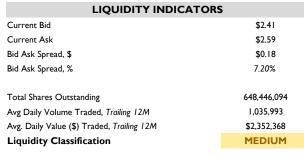


SNAPSHOT OF LEARN (JMD) AS @ NOVEMBER 30, 2022								
INPUT		BOARD OF DIRECTORS						
JSE Ticker:	LEARN (JMD)	Peter Levy	Lloyd Swaby					
Report Date:	11/30/22	Gordon Swaby						
Market of Listing	Other	Grace Lindo						
Analysis Period (months):	12	Kevin Donaldson						
Start Date of Analysis Period:	12/05/21	Shauna Fuller Clarke						
COMPANY DESCR	RIPTION	KEY MANAGEMENT EXECUTIVES						
		Chief Executive Officer	Gordon Swaby					

EduFocal Limited is an online social learning community. The company is focused on using technology to enrich the learning experience outside of the classroom as well as to help ideate and innovate the way we move forward with technology in education.

KEY MANAGEMENT EXECUT	KEY MANAGEMENT EXECUTIVES		
Chief Executive Officer	Gordon Swaby		
Chief Financial Officer	Kayone Haynes-Burke		

		COI	MPANY PERFORMANCE '		
Reporting Currency		JMD		\$	Сар Structure, %
Revenues	(\$'000)	\$234,165	Total Liabilities (\$'000)	\$293,978	63%
Other Income	(\$'000)	\$27	Total Equity (\$'000)	\$171,747	37%
5-Year Revenue CAGR	(\$'000)	NA	Total Assets (\$'000)	\$465,725	100%
Operating Expenses	(\$'000)	\$166,471			
Efficiency Ratio		71%	Return on Assets		5.22%
Current Earnings	(\$'000)	\$24,321	Return on Equity		14.16%
Net Earnings Margin		10.39%			
EPS Book Value Per Share		\$0.038	\$0.038 Dividends Per Share 1 \$0.26 Dividend Yield (TTM)	\$0.00	
		\$0.26			0.00%
CURRENT MARKET DATA			INDUSTRY MARKET DATA		
Trading Currency		JMD			
Shares Outstanding		648,446,094	JMMB Sector Classification *	Other	Overall Market
Close Price		\$2.50	Market Cap of Industry	NA	
Market Capitalization		\$1,621,115,235	% of Sector Index	NA	
Current P/E Ratio of LEARN (JMD) 66.66x		VALUATION METRICS			
Current P/E Ratio of Sec	ctor	NA	Implied Valuation P/E		NA
Current P/B Ratio		9.44x	Implied Valuation <sub>P/B</sub>		NA
Current P/B Ratio of Se	ctor	NA	Implied Valuation Range		[\$.00 - \$.00]
7D Moving Average		\$2.42	Implied Valuation Average		NA
365D Moving Average		\$2.81	Current Price		\$2.50
				NA	







## NA

## **COMPANY NEWS**

17-Nov-22 LEARN has released its unaudited financial statements for the third quarter ended September 30, 2022.

LEARN has advised that the Company has entered an exclusive digital partnership with the Jamaica Library Service, as part of its ongoing corporate social responsibility

15-Nov-22

EEARN has advised that the Company has entered an exclusive ligital partnership with the jamaicans at all levels of their development.

LEARN has advised of the resignation of Chelsea Taylor, Operations Director, effective October 5, 2022.

18-Oct-22 LEARN has also advised of the appointment of Education Director, Tianka Scott-Morrison effective October 3, 2022.

LEARN has advised that, pursuant to authorization by its Board of Directors on September 27, 2022, the Company entered into a loan agreement with Mayberry Investments Limited as on-lender for a principal amount of \$200,000,000 Jamaican Dollars (Loan Facility).

LEARN has further advised that the proceeds from the Loan Facility were received by the Company on September 30, 2022 and will be used to pay related party debt, loan refinancing and for working capital and expansion purposes.

30-Aug-22 LEARN has advised that a director purchased 2,550,000 LEARN shares on August 30, 2022.

## Disclaimer

3-Oct-22

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 $<sup>^{\</sup>rm I}$  Company Performance metrics are calculated using trailing twelve (12) months financial data as at 9/30/2022