

SNAPSHOT OF MAI (JMD) AS @ NOVEMBER 30, 2022 INPUT **BOARD OF DIRECTORS** JSE Ticker: MAILPAC (JMD) Khary Robinson Report Date: 11/30/22 Mark Gonzales Market of Listing Other Garth Pearce 12 William Craig Analysis Period (months): 12/05/21 Start Date of Analysis Period: Tracy-Ann Spence **COMPANY DESCRIPTION KEY MANAGEMENT EXECUTIVES** Chief Executive Officer Mark Gonzales Mailpac Group Ltd operates as a online shopping company. The Company offers various types of consumer goods. Mailpac Group serves customers in Jamaica. Chief Financial Officer Christeen Allen Mailpac Services Limited to solve the ecommerce fulfilment needs of online shoppers in Jamaica. MALIPAC has partnered with the Miami-based company, Aeropost.

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|---|----------|-------------------|----------------------------------|-----------|------------------|
| Reporting Currency | | JMD | | \$ | Cap Structure, % |
| Revenues | (\$'000) | \$1,722,100 | Total Liabilities (\$'000) | \$90,027 | 13% |
| Other Income | (\$'000) | \$14,293 | Total Equity (\$'000) | \$584,880 | 87% |
| 5-Year Revenue CAGR | (\$'000) | NA | Total Assets (\$'000) | \$674,907 | 100% |
| Operating Expenses | (\$'000) | \$465,137 | | | |
| Efficiency Ratio | | 27% | Return on Assets | | 48.88% |
| Current Earnings | (\$'000) | \$329,905 | Return on Equity | | 56.41% |
| Net Earnings Margin | | 19.16% | | | |
| EPS | | \$0.132 | Dividends Per Share ¹ | | \$0.11 |
| Book Value Per Share | | \$0.23 | Dividend Yield (TTM) | | 5.33% |
| CURRENT MARKET DATA | | | INDUSTRY MARKET DATA | | |
| Trading Currency | | JMD | | | |
| Shares Outstanding | | 2,500,000,000 | JMMB Sector Classification * | Other | Overall Market |
| Close Price | | \$2.03 | Market Cap of Industry | NA | |
| Market Capitalization | | \$5,075,000,000 | % of Sector Index | NA | |
| Current P/E Ratio of MAILPAC (JMD) 15.38x | | VALUATION METRICS | | | |
| Current P/E Ratio of Sec | ctor | NA | Implied Valuation _{P/E} | | NA |
| Current P/B Ratio | | 8.68x | Implied Valuation _{P/B} | | NA |
| Current P/B Ratio of Sec | ctor | NA | Implied Valuation Range | | [\$.00 - \$.00] |
| 7D Moving Average | | \$2.03 | Implied Valuation Average | | NA |
| 365D Moving Average | | \$2.75 | Current Price | | \$2.03 |
| | | | | N/A | |

LIQUIDITY INDICATORS Current Bid \$2.05 Current Ask \$2.08 Bid Ask Spread. \$ \$0.03 Bid Ask Spread, % 1.45% 2,500,000,000 Total Shares Outstanding 695,684 Avg Daily Volume Traded, Trailing 12M Avg. Daily Value (\$) Traded, Trailing 12M \$2,000,608 **Liquidity Classification MEDIUM**





Over the last 12 months, MAILPAC (JMD) has decreased by 41%. The Average Price (VWAP) of MAILPAC (JMD) over this period has been \$2.89. The stock traded as high as \$3.71 on January 03, 2022 and as low as \$0.00 on July 14, 2022.

COMPANY NEWS MAILPAC has declared an interim dividend of \$0.04 per share payable on December 9, 2022, to shareholders on record at the close of business on November 25, 2022. The ex-dividend date is November 24, 2022. 10-Nov-22 MAILPAC has released its unaudited financial statements for the third quarter ended September 30, 2022. 7-Nov-22 MAILPAC has advised that its Board will convene on Friday, November 11, 2022 to consider a dividend payment. MAILPAC has advised that the Annual General Meeting of the Company will be held at 10:00 a.m. on Tuesday, November 1, 2022, in a fully virtual format via iteneri.com/mailpac

MAILPAC has advised that on July 15, 2022 Mailpac Local, the grocery delivery arm of MAILPAC, entered into an operational partnership with industry leader, VirtualMart, to execute the sourcing and delivery of groceries and household items from its Mailpac Local website. The partnership will see the infrastructure and operating protocols of both brands coming together to make delivery of competitively priced groceries and PriceSmart orders more efficient and seamless.

20-Jul-22

For further details visit www.jamstockex.com.

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Company Performance metrics are calculated using trailing twelve (12) months financial data as at 9/30/2022