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February 2022 air Blackman vestment Analyst air_Blackman@jmmb.com

Massy Holdings Ltd (MASSY), Moving steady.

MASSY's Financial Summary	3	3 Months Ended 31-Dec-21		Months Ended 31-Dec-20	\$ change		% change	
Income Statement Extract		TT\$'000		TT\$'000	TT\$'000			
Profit after Tax		203,743		188,418	15,325	1	8.1%	
Earnings per share		1.93		1.76	0.17	1	9.7%	
Dividend per share (in \$ per share)	\$	-	\$	-	-	ľ		
Balance Sheet Extract								
Total Assets		13,630,562		12,781,820	848,742	1	6.6%	
Total Liabilities Shareholder's Equity		6,599,873 7,030,689		6,192,818 6,589,002	407,055 441,687	T	6.6% 6.7%	
Cash Flows Extract Net cash from operating activites Net cash from investing activites Net cash used in financing activites Cash and cash equivalents		237,715 (789,075) 20,524 1,832,839		83,847 (167,497) (468,905) 1,976,279	153,868 (621,578) 489,429 (143,440)	1	183.5% -371.1% 104.4% -7.3%	
<u>Metrics</u>								
Book Value Per Share		71.49		67.00	4.49	1	6.7%	
Market Price Market to Book Ratio		105.99 1.48		61.00 0.91	44.99 0.57	1	73.8% 63%	

Note: Green arrows indicate growth while red indicate contractions MASSY's YTD Price Cross-list 115 completed 105 Q3 2021 Earnings Board approved decision Released to cross-list on JSE 2021 Year End Financials Released Q2 2021 Earnings Released



Steady Performance:

For the three months ended December 31, 2021, Massy Holdings Limited (MASSY) realized a Profit after Tax (PAT) of \$203.74 million, a 8.1% increase when compared to the period for the previous year. Basic Earnings per share increased 9.7% YoY to \$1.93. EPS from continuing operations climbed less than basic EPS though, to \$1.79 (a 7.8% increase YoY).

The group's steady performance was primarily supported by strengthened revenue generation in almost all its territories on a year over year basis. Every territory except for Colombia recorded revenue averaging around 10% above the previous year. Guyana in particular contributed a revenue 22% higher due to the increased economic activity in the country.

Heavy JSE supply:

On January 28th, MASSY completed its cross-listing. The event, which sparked significant price action for the stock on the TTSE, has had a relatively tamed impact in Jamaica. This is primarily due to the high selling pressure on the JSE. Investors who demanded the stock on the TTSE are now selling their stock on the JSE to gain USD. As supply on the JSE has outpaced its demand, there is now a spread between MASSY's price on the TTSE and its price on the JSE. As at February 15th, it is trading approximately 14% lower on the JSE at around JA\$2,000.

Outlook:

Despite the spread being seen between MASSY's TTSE price and its JSE price, we maintain a positive outlook on the stock. JMMB's research department expects that the 20-to-1 stock split set for March 11th will facilitate higher demand on the JSE as nominal price lowers. The average P/E for conglomerates on the JSE is 14.35X while MASSY is currently trading at around 10.61X due to the heavy supply.

With respect to the fundamental performance, we expect that the IR, GP and MM business lines will continue to grow as economies continue to re-stabilize from Covid-19's impact. In particular, the high economic activity expected in LATAM and Guyana will likely provide opportunities for MASSY to generate value.

In January, JMMB assigned a rating of MARKETPERFORM (5% of your portfolio) to MASSY with a target price of \$100.41 and a fair value range of \$90.36 - \$110.45.

We maintain a rating of MARKETPERFORM (5% of your portfolio) to MASSY with a revised target price of \$102.08 and a fair value range of \$91.87 - \$112.29.