

Auditors' Report

Statement I

Deloitte.

Deloitte & Touche Chartered Accountants

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AUDITORS' REPORT

To the members of

CAPITAL & CREDIT MERCHANT BANK LIMITED

We have audited the accompanying financial statements set out on Statements II to VIII and have received all the information and explanations which we considered necessary. These financial statements are the responsibility of the Bank's Directors and Management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, proper accounting records have been kept and the financial statements, which are in agreement therewith, present fairly in all material respects the state of affairs of the Bank and the Group as at December 31, 2004 and of the results of its operations, changes in equity and cash flows for the year then ended and have been prepared in accordance with International Financial Reporting Standards and comply with the provisions of the Companies Act.

Delatt & Tauche

Chartered Accountants

Kingston, Jamaica, February 25, 2005

> A member of **Deloitte Touche Tohmatsu**

Donald S. Reynolds, Carey O. Metz, Audley L. Gordon, Winston G. Robinson, Fagan E. Calvert

Associate: Gihan C. deMel Consultant: T. Sydney Fernando



Capital & Credit Merchant Bank Limited and Its Subsidiaries Financial Report 2004



CONSOLIDATED BALANCE SHEET AT DECEMBER 31, 2004

| | | | Statement II |
|---|----------|-------------------------|-----------------------|
| | | 2004 | 2003 |
| ASSETS | Notes | \$'000 | \$'000 |
| CASH RESOURCES | 3 | 8,246,436 | 1,279,149 |
| INVESTMENT IN SECURITIES | 4 | | |
| Trading securities Securities available-for-sale | | 5,323,688 18,402,306 | 671,211 13.730.641 |
| Securities held-to-maturity | | 1,972,816 | 1,950,771 |
| Originated debt | | 20,768,505 | 20,669,291 |
| | | 46,467,315 | 37,021,914 |
| SECURITIES PURCHASED UNDER RESALE AGREEMENTS | | - | 87,551 |
| LOANS (after provision for loan losses) | 5 | 2,630,935 | 1,829,557 |
| OTHER ASSETS | | | |
| Accounts receivable | 6 | 1,567,456 | 1,219,732 |
| Income tax recoverable Customers' liability under acceptances, | | - | 18,736 |
| guarantees and letters of credit as per contra Property and equipment | 7 | 219,707 82.275 | 54,511 89,212 |
| Other asset | 8 | 15,000 | 15,000 |
| | | 1,884,438 | 1,397,191 |
| GOODWILL ON CONSOLIDATION | 9 | 140,146 | |
| | | 59,369,270 | 41,615,362 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | |
| DEPOSITS | 10 | 4,522,026 | 2,154,609 |
| SECURITIES SOLD UNDER REPURCHASE AGREEMENTS | 11 | 25,751,744 | 18,732,156 |
| LOAN PARTICIPATION | | 1,197,842 | 1,184,863 |
| DUE TO OTHER FINANCIAL INSTITUTIONS | | 22,884,233 | 16,349,293 |
| OTHER LIABILITIES | 40 | 1.040.454 | 0.40.070 |
| Accounts payable Income tax payable | 12 | 1,049,656 40,492 | 860,072 |
| Liabilities under acceptances, guarantees and letters of credit as per contra | | 219,707 | 54,511 |
| · | | 1,309,855 | 914,583 |
| DEFERRED TAXATION | 13 | 386,473 | 190,781 |
| MINORITY INTEREST | | 17,246 | - |
| STOCKHOLDERS' EQUITY | | | |
| Share capital | 14 | 294,400 | 292,250 |
| Share premium | 45 | 392,229 | 365,299 |
| Statutory reserve fund Retained earnings reserve | 15 16 | 230,281 1,085,020 | 196,706 723,020 |
| Fair value reserve | 17 | 486,960 | 81,859 |
| Loan loss reserve | 5 | 20,702 790,259 | 30,973 398,970 |
| Unappropriated profits | | | |
| | | 3,299,851 | 2,089,077 |
| | | 59,369,270 | 41,615,362 |
| The Notes on Statement VIII form an integral part of the Financial Statements | | | |

The Notes on Statement VIII form an integral part of the Financial Statements.

The financial statements on Statements II to VIII were approved and authorised for issue by the Board of Directors on February 25,

Ryland T. Campbell Chairman Curtis A. Martin President & CEO Andrew B. Cocking

Kelvin St. C. Roberts



Capital & Credit Merchant Bank Limited and Its Subsidiaries Financial Report 2004



CONSOLIDATED PROFIT & LOSS ACCOUNT YEAR ENDED DECEMBER 31, 2004

| | | | Statement III |
|---|--------------|-----------------------|----------------|
| NET INTEREST INCOME AND OTHER REVENUE | <u>Notes</u> | <u>2004</u> \$'000 | 2003 \$'000 |
| Interest on investments | | 4,459,794 | 3,484,505 |
| Interest on loans | | 314,541 | 250,037 |
| | | | |
| Total interest income | | 4,774,335 | 3,734,542 |
| Interest expense | | 3,650,957 | 3,101,689 |
| Net interest income | | 1,123,378 | 632,853 |
| Commission and fee income | | 52,304 | 73,298 |
| Net gains on securities trading | | 339,655 | 71,575 |
| Foreign exchange trading and translation | | 44,527 | 169,645 |
| Dividend income | | 55,346 | 29,357 |
| Other income | | 29,204 | 49,290 |
| | | 521,036 | 393,165 |
| Net interest income and other revenue | | 1,644,414 | 1,026,018 |
| NON-INTEREST EXPENSES | | | |
| Staff costs | 18 | 327,921 | 231,607 |
| Loan loss expense | 5 | 1,944 | 2,735 |
| Property expense | | 60,003 | 38,003 |
| Depreciation | 7 | 26,197 | 18,229 |
| Amortisation of goodwill on acquisition | 9 | - | 2,088 |
| Other operating expenses | | 250,090 | 178,607 |
| Total non-interest expenses | | 666,155 | 471,269 |
| PROFIT BEFORE TAXATION | | 978,259 | 554,749 |
| Taxation | 13 | 112,940 | 89,483 |
| PROFIT AFTER TAXATION | | 865,319 | 465,266 |
| MINORITY INTEREST | | 406 | |
| NET PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK | 19 | 864,913 | 465,266 |
| | | | |
| Earnings per stock unit of 50 cents | 20 | <u>147¢</u> | <u>84</u> ¢ |



Capital & Credit Merchant Bank Limited and Its Subsidiaries Financial Report 2004



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY YEAR ENDED DECEMBER 31, 2004

Statement IV

| | Notes | Share Capital \$'000 | Share Premium \$'000 | Statutory Reserve Fund \$'000 | Retained Earnings Reserve \$'000 | Fair Value Reserve \$'000 | Loan Loss Reserve \$'000 | Unappropriated Profits \$'000 | Total \$'000 |
|--|-------|----------------------|----------------------|-------------------------------|---|------------------------------------|--------------------------|-------------------------------|-----------------|
| Balance at December 31, 2002 | | 250,000 | - | 164,983 | 523,020 | 62,701 | 11,726 | 243,124 | 1,255,554 |
| Unrealised gains on available-for-sale investments net of taxes not recog | | | | | | | | | |
| in profit and loss account | | - | - | - | - | 19,158 | - | - | 19,158 |
| Net profit for the year | | - | - | - | - | - | - | 465,266 | 465,266 |
| Transfer to loan loss reserve | 5 | - | - | - | - | - | 19,247 | (19,247) | - |
| Shares issued | 14 | 42,250 | 365,299 | - | - | - | - | | 407,549 |
| Transfer to statutory reserve fund | 15 | - | - | 31,723 | - | - | - | (31,723) | - |
| Transfer to retained earnings reserve | 16 | - | - | - | 200,000 | - | - | (200,000) | - |
| Dividend declared | 29 | | | | | | | (58,450) | (58,450) |
| Balance at December 31, 2003 | | 292,250 | 365,299 | 196,706 | 723,020 | 81,859 | 30,973 | 398,970 | 2,089,077 |
| Unrealised gains on available-for-sale investments net of taxes not recog in profit and loss account | | ۔ | ۔ | _ | ٠ | 405,101 | ٠ | _ | 405,101 |
| Net profit for the year | | _ | _ | _ | - | 403,101 | _ | 864,913 | 864,913 |
| Transfer from loan loss reserve | 5 | _ | _ | _ | - | - | (10,271) | 10,271 | 004,713 |
| Shares issued | 14 | 2,150 | 26,930 | _ | - | _ | (10,211) | 10,211 | 29,080 |
| Transfer to statutory reserve fund | 15 | 2,130 | 20,730 | 33,575 | - | _ | _ | (33,575) | 2>,000 |
| Transfer to retained earnings reserve | 16 | _ | _ | 23,313 | 362,000 | _ | _ | (362,000) | - |
| Dividends paid | 29 | | | | | | | (88,320) | (88,320) |
| Balance at December 31, 2004 | | 294,400 | 392,229 | 230,281 | 1,085,020 | 486,960 ——— | 20,702 | 790,259 | 3,299,851 |



Capital & Credit Merchant Bank Limited and Its Subsidiaries Financial Report 2004



CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR ENDED DECEMBER 31, 2004

| | | | Statement V |
|--|-------------|---|--------------|
| | | | |
| | | 2004 | 2003 |
| | Notes | \$'000 | \$'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net profit | | 864,913 | 465,266 |
| Interest received | | 4,536,364 | 3,452,616 |
| Interest paid | | (3,643,978) | (2,738,162) |
| Interest income | | (4,774,335) | (3,734,542) |
| Interest expense | | 3,650,957 | 3,101,689 |
| Depreciation | | 26,197 | 18,229 |
| Gain on sale of property and equipment | | (275) | _ |
| Accounts receivable | | (166,998) | (111,769) |
| Loans receivable | | (803,322) | (359,281) |
| Loan loss expense | | 1,944 | 2,735 |
| Accounts payable | | 279,875 | 22,180 |
| Deferred taxation | | 10,880 | 44,361 |
| Income tax charge | | 101,494 | 45,122 |
| Income tax paid | | (44,125) | (43,416) |
| Amortisation of goodwill | | | 2,088 |
| Net cash provided by operating activities | | 39,591 | 167,116 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Proceeds on sale of property and equipment | | 275 | - |
| Acquisition of property and equipment | | (17,360) | (79,268) |
| Increase in investment in securities | | (14,903,673) | (10,817,919) |
| Securities purchased under resale agreements | | 87,551 | 819,027 |
| Acquisition of subsidiary | 21 | (149,293) | - |
| Minority interest | | 406 | |
| Cash used in investing activities | | (14,982,094) | (10,078,160) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Dividend paid | | (146,770) | _ |
| Issue of ordinary shares | | 29,080 | 407,549 |
| Deposits | | 2,367,417 | (12,467) |
| Securities sold under repurchase agreements | | 6,826,393 | (5,172,313) |
| Loan participation | | 12,979 | 216,319 |
| Due to other financial institutions | | 6,534,940 | 14,957,995 |
| Cash provided by financing activities | | 15,624,039 | 10,397,083 |
| INCREASE IN CASH AND CASH EQUIVALENTS | | 681,536 | 486,039 |
| OPENING CASH AND CASH EQUIVALENTS | | 1,103,993 | 605,100 |
| Effects of foreign exchange rate changes | | 26,490 | 12,854 |
| CLOSING CASH AND CASH EQUIVALENTS | 22 | 1,812,019 | 1,103,993 |
| | | ======================================= | |



Capital & Credit Merchant Bank Limited and Its Subsidiaries Financial Report 2004



CAPITAL & CREDIT MERCHANT BANK LIMITED BALANCE SHEET AT DECEMBER 31, 2004

| | | | Statement VI |
|--|---------------------------|---|--|
| | Notes | 2004 \$'000 | 2003 \$'000 |
| ASSETS | <u>—</u> | | |
| CASH RESOURCES | 3 | 8,052,353 | 1,250,506 |
| INVESTMENT IN SECURITIES Securities available-for-sale Securities held-to-maturity Originated debt | 4 | 9,699,711 1,365,349 14,243,453 | 2,007,026 1,344,997 16,623,418 |
| | | 25,308,513 | 19,975,441 |
| SECURITIES PURCHASED UNDER RESALE AGREEMENTS | | 644,860 | 461,999 |
| INVESTMENT IN SUBSIDIARIES (Shares at cost) | | 375,406 | 316,715 |
| LOANS (after provision for loan losses) | 5 | 2,630,935 | 1,829,557 |
| OTHER ASSETS | | | |
| Accounts receivable Income tax recoverable Customers' liabilities under acceptances, | 6 | 603,323 | 573,334 40,653 |
| guarantees and letters of credit as per contra Property and equipment | 7 | 219,707 75,073 | 54,511 85,274 |
| | | 898,103 | 753,772 |
| | | 37,910,170 | 24,587,990 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | |
| DEPOSITS | 10 | 4,522,026 | 2,154,609 |
| SECURITIES SOLD UNDER REPURCHASE | | | |
| AGREEMENTS | 11 | 5,992,778 | 2,404,945 |
| LOAN PARTICIPATION | | 1,197,842 | 1,184,863 |
| DUE TO OTHER FINANCIAL INSTITUTIONS | | 22,884,233 | 16,349,293 |
| OTHER LIABILITIES Accounts payable Income tax payable Liabilities under acceptances, guarantees | 12 | 370,032 13,398 | 330,796 |
| and letters of credit as per contra | | 219,707 | 54,511 |
| | | 603,137 | 385,307 |
| DEFERRED TAXATION | 13 | 168,061 | 149,763 |
| STOCKHOLDERS' EQUITY Share capital Share premium Statutory reserve fund Retained earnings reserve Fair value reserve Loan loss reserve Unappropriated profits | 14 15 16 17 5 | 294,400 392,229 230,281 1,085,020 404,126 20,702 115,335 2,542,093 | 292,250 365,299 196,706 723,020 97,757 30,973 253,205 1,959,210 24,587,990 |

The Notes on Statement VIII form an integral part of the Financial Statements.

The financial statements on Statements II to VIII were approved and authorized for issue by the Board of Directors on February 25, 2005 and are signed on its behalf by:

Director

Ryland T. Campbell Chairman

Curtis A. Martin President & CEO

Andrew B. Cocking

Kelvin St. C. Roberts

Director





CAPITAL & CREDIT MERCHANT BANK LIMITED PROFIT & LOSS ACCOUNT YEAR ENDED DECEMBER 31, 2004

| | | | Statement VII |
|--|-------|----------------|----------------|
| | | | |
| | | 2004 | 2003 |
| | Notes | \$'000 | \$'000 |
| NET INTEREST INCOME AND OTHER REVENUE | | | |
| Interest on investments | | 1,506,083 | 2,516,693 |
| Interest on loans | | 314,541 | 250,037 |
| | | | |
| Total interest income | | 1,820,624 | 2,766,730 |
| Interest expense | | 1,413,472 | 2,370,321 |
| interest expense | | 1,113,172 | 2,310,321 |
| Net interest income | | 407,152 | 396,409 |
| Commission and fee income | | 38,638 | 29,362 |
| Net gains on securities trading | | 93,327 | 61,941 |
| Foreign exchange trading and translation | | 44,498 | 152,148 |
| Dividend income | | 88,670 | 64,895 |
| Other income | | 26,464 | 5,600 |
| Other income | | | |
| Total other operating income | | 291,597 | 313,946 |
| Net interest income and other revenue | | 698,749 | 710,355 |
| NON-INTEREST EXPENSES | | | |
| Staff costs | 18 | 176,014 | 170,774 |
| Loan loss expense | 5 | 1,944 | 2,735 |
| Property expenses | | 45,462 | 28,675 |
| Depreciation | 7 | 24,233 | 16,980 |
| Other operating expenses | | 196,059 | 147,739 |
| Total non-interest expenses | | 443,712 | 366,903 |
| PROFIT BEFORE TAXATION | | 255,037 | 343,452 |
| Toyotion | 13 | (90.717) | 26.224 |
| Taxation | 13 | (80,717) | 26,224 |
| NET PROFIT | 19 | <u>335,754</u> | <u>317,228</u> |
| Earnings per stock unit of 50 cents | 20 | <u>57</u> ¢ | 57¢ |



Statement VII.I

1 GROUP IDENTIFICATION

(a) Capital & Credit Merchant Bank Limited ("the Bank") is incorporated in Jamaica and is a 75% subsidiary of Capital & Credit Financial Group Limited (previously Capital & Credit Holdings Limited), which is also incorporated in Jamaica. The registered office of the Bank is 6 – 8 Grenada Way, Kingston 5.

The Bank's main business is that of taking deposits, granting loans and trading in foreign currencies and Government securities.

The Bank has two subsidiaries, Capital & Credit Securities Limited and Jamaica Unit Trust Services Limited having acquired the latter effective October 1, 2004. The name of Jamaica Unit Trust Services Limited was changed to Capital & Credit Fund Managers Limited on January 19, 2005. Both subsidiaries are incorporated and domiciled in Jamaica.

The principal activities of the subsidiaries are as follows:

| Subsidiaries | Principal Activities | Holdings | Financial <u>Year End</u> |
|--|---|----------|------------------------------|
| Capital & Credit Securities Limited | Dealing in securities, stockbroking, portfolio planning, pension fund management and invest- ment advisory services | 100% | December 31 |
| Capital & Credit Fund Managers Limited | Management of the Jamaica Investment Fund and the selling of units to the public on its behalf | 70% | April 30 |

- (b) i) The Bank is licensed under the Financial Institutions Act and the Securities Act and regulated by the Bank of Jamaica (the Supervisor) and the Financial Services Commission. The Bank is listed on the Jamaica Stock Exchange and the Trinidad and Tobago Stock Exchange.
 - ii) Capital & Credit Securities Limited is licensed under the Securities Act and regulated by the Financial Services Commission and the Jamaica Stock Exchange.
 - iii) Capital & Credit Fund Managers Limited is licensed under the Unit Trust Act and regulated by the Financial Services Commission.
- (c) These financial statements have been expressed in Jamaican dollars.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of preparation

These financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and have been prepared under the historical cost convention as modified by the revaluation of available-for-sale investment securities, investment securities held-for-trading and all derivative contracts.



Statement VII.2

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

(b) Consolidation

The consolidated financial statements comprise those of the Bank and its subsidiaries presented as a single economic entity. Intra Group transactions, balances, income and expenses are eliminated in preparing the consolidated financial statements. The financial statements include the results of Jamaica Unit Trust Services for the three-month period ended December 31, 2004.

(c) Use of estimates

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from the estimates and any adjustments that may be necessary will be reflected in the year in which actual results are known.

(d) Foreign currency translation

Foreign currency transactions are accounted for at the exchange rates prevailing at the dates of the transactions. At the balance sheet date, monetary assets and liabilities denominated in foreign currencies are translated using the closing exchange rate.

Exchange differences resulting from the settlement of transactions at rates different from those at the original dates of the transactions, and unrealised foreign exchange differences on unsettled foreign currency monetary assets and liabilities are recognised in the profit and loss account.

(e) Interest and fees

Interest income and expense are recognised in the profit and loss account for all interest-bearing instruments on an accrual basis using the effective yield method based on the actual purchase price. Interest income includes coupons earned on fixed income investments and discount or premium on financial instruments.

(e) Interest and fees (Cont'd)

Jamaican banking regulations stipulate that, where collection of interest income is considered doubtful or payment is outstanding for 90 days or more, interest should be taken into account on the cash basis. IFRS require that when loans become doubtful of collection, they are written down to their recoverable amounts and interest income is thereafter recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring the recoverable amount. The difference between the regulatory basis and IFRS for the recognition of such income in the current year was assessed to be immaterial.

Fee and commission income is recognised on an accrual basis. Loan origination fees for loans which are likely to be drawn down are deferred, together with related direct costs, and recognised as an adjustment to the effective yield on the loan.

(f) Investment in securities

Investments are recognised on a trade-date basis and are initially measured at cost, including transaction costs.

Investments are classified into the following categories: trading securities, securities available-for-sale, securities held to maturity and originated debt. Management determines the appropriate classification of investments at the time of purchase.

Trading securities are those which were either acquired for generating a profit from short-term fluctuations in price or dealer's margin, or are securities included in a portfolio in which a pattern of short-term profit-taking exists. They are subsequently re-measured at fair value based on quoted bid prices. All related realized and unrealized gains and losses are included in net gains on securities trading in the profit and loss account.



Statement VII.3

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

(f) Investment in securities (Cont'd)

Securities available-for-sale are those intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or changes in interest rates, foreign exchange rates or market prices. They are subsequently re-measured at fair value based on quoted bid prices or amounts derived from cash flow models. Unrealised gains and losses arising from changes in fair value of available-for-sale securities are recognised in stockholders' equity in the fair value reserve. When the securities are disposed of or impaired, the related accumulated unrealised gains or losses included in the fair value reserve are transferred to the profit and loss account.

Securities that the Group has the expressed intention and ability to hold to maturity (held-to-maturity debt securities) are subsequently re-measured at amortised cost, less any impairment loss recognised to reflect irrecoverable amounts. The annual amortisation of any discount or premium on the acquisition of a held-to-maturity security is aggregated with other investment income receivable over the term of the instrument so that the revenue recognised in each period represents a constant yield on the investment.

Loans and advances which are provided directly to a borrower, and government or other securities which are purchased directly from the issuer, are classified as originated debt. These include bonds and treasury bills, mortgages and demand loans. They are subsequently re-measured at amortised cost using the effective interest rate method.

A financial asset is considered impaired if its carrying amount exceeds its estimated recoverable amount. The amount of the impairment loss for assets carried at amortised cost is calculated as the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the original effective interest rate. The recoverable amount of a financial asset carried at fair value is the present value of expected future cash flows discounted at the current market interest rate for a similar financia1 asset.

(g) Loans and provisions for credit losses

Loans are recognised when cash is advanced to borrowers. They are initially recorded at cost which is the cash given to originate the loan including any transaction costs and subsequently measured at amortised cost using the effective interest rate method.

(g) Loans and provisions for credit losses (Cont'd)

A loan is classified as non-performing when, in management's opinion, there has been deterioration in credit quality to the extent that there is no longer reasonable assurance of timely collection of the full amount of principal and interest.

Loans are classified as non-current if they are non-performing in excess of ninety days. When a loan is classified as non-current, recognition of interest in accordance with the terms of the original loan ceases, and interest is taken into account on the cash basis.

A provision for credit losses is established if there is objective evidence that a loan is impaired. A loan is considered impaired when management determines that it is probable that all amounts due according to the original contractual terms will not be collected. When a loan has been identified as impaired, the carrying amount of the loan is reduced by recording specific provisions for credit losses to reduce it to its estimated recoverable amount, which is the present value of expected future cash flows including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of the loan.

General provisions for doubtful credits are established against the loan portfolio where a prudent assessment by the Group of adverse economic trends suggests that losses may occur, but where such losses cannot yet be determined on an item-by -item basis. The Supervisor requires that such a provision should not be less than 0.5% for certain residential mortgages and not less than 1 % for all other loans. If the amount of the impairment subsequently decreases due to an event occurring after the write-down, the release of the provision is credited as a reduction of the provision for loan losses.



Statement VII.4

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Statutory and other regulatory loan loss reserve requirements that exceed the provision required under IAS 39 (Financial Instruments) are dealt with in a non-distributable loan loss reserve as a transfer from unappropriated profits.

Write-offs are made when all or part of a loan is deemed uncollectible. Write-offs are charged against previously established provisions for credit losses and reduce the principal amount of a loan. Recoveries in part or in full of amounts previously written-off are credited to loan loss expense in the profit and loss account

(h) Investment in subsidiaries

Investment by the Bank in its subsidiaries is stated at cost.

(i) Goodwill

Goodwill represents the excess of cost over the net fair value of investments in subsidiaries assets, liabilities and contingent assets. In accordance with International Financial Reporting Standards (IFRS 3), goodwill is recognized at cost less any accumulated impairment losses. Previously goodwill was amortised over a three year period.

(j) Property and equipment

Property and equipment are stated at historical cost less accumulated depreciation and any recognized impairment losses.

Depreciation is calculated on the straight- line basis on cost over the estimated useful lives of the assets. Annual depreciation rates are based on the following estimated useful lives:

Leasehold improvements-3 - 5 yearsFurniture, fixtures and office equipment-5 yearsComputer equipment-3 yearsMotor vehicles-5 yearsBuilding-40 years

No depreciation is provided on land, paintings and artwork.

Property and equipment are periodically reviewed for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the profit and loss account when the expenditure is incurred.

(k) Computer software development costs

Costs associated with maintaining computer software programmes are recognised as an expense over the expected period of usage (not expected to exceed 12 months). Costs that are directly associated with identifiable and unique software products controlled by the Group that will probably generate economic benefits exceeding costs beyond one year, are recognised as assets. Direct costs include staff costs of the software development team and an appropriate portion of relevant overheads.

Expenditure which enhances or extends the performance of computer software programmes beyond their original specifications is recognised as a capital improvement and added to the original cost of the software. Computer software development costs recognised as assets are amortised using the straight-line method over their useful lives, not exceeding a period of 3 years.



Statement VII.5

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

(l) Leases

(i) Group as the lessee

To date, the leases entered into by the Group are operating leases as a significant portion of the risks and reward of ownership are retained by the lessor. The total payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

(ii) Group as the lessor

When assets are held subject to a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return.

(m) Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than 90 days maturity from the date of acquisition including cash and bank balances at Bank of Jamaica (excluding statutory reserves), due to or from other banks and investment securities.

(n) Derivative financial instruments

Derivative financial instruments are initially recognised in the balance sheet at cost (including transaction costs) and subsequently are re-measured at their fair value.

Fair values are obtained from quoted market prices, discounted cash flow models and options pricing models as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

Certain derivative transactions, while providing effective economic hedges under the Group's risk management policies, do not qualify for hedge accounting under the specific rules in IAS 39. Changes in the fair value of such derivatives are included in income as they arise.

(o) Impairment

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the greater of the net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than the carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. Impairment losses are recognised as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised as income immediately.



Statement VII.6

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

(p) Sale and repurchase agreements

Securities sold subject to repurchase agreements are retained in the financial statements as trading or investment securities and the counterparty liability is included in due to other financial institutions and securities sold under repurchase agreements.

The difference between sale and repurchase price is treated as interest and accrued over the life of the repurchase agreements using the effective yield method.

(q) Borrowings

Borrowings are recognised initially at cost, being their issue proceeds net of transaction costs incurred. Subsequently borrowings are stated at amortised cost and any difference between net proceeds and the redemption value is recognized in the profit and loss account over the period of the borrowings using the effective yield method.

(r) Provisions

Provisions are recognised when there is a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

(s) Taxation

Income tax expense represents the sum of tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from the net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The liability for current tax is calculated using tax rates that have been enacted at the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates currently enacted, which are expected to apply in the period when the liability is settled or the asset realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also charged or credited in equity.

Deferred tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

(t) Share capital

(i) Share issue costs

Incremental external costs directly attributable to the issue of new shares, are deducted from share premium.

(ii) Dividends on ordinary stock units

Dividends on ordinary stock units are recognised in the period in which they are declared.

(u) Employee benefits

(i) Pension obligations

The Group pays fixed contributions into a defined contribution Superannuation Fund and will have no legal or constructive obligations to pay further pension benefits.

The regular contributions constitute costs for the year in which they are due and are included in staff costs.



Statement VII.7

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

(ii) Employee Share Ownership Plan

The Group has an Employee Share Ownership Plan (ESOP) for eligible employees. When the options are exercised, the par value of the shares is credited to share capital and the excess of the fair value over the par value is included in share premium. The difference between the fair value and the option price is included in staff cost.

(iii) Leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave for services rendered by employees up to the balance sheet date.

(v) Acceptances

The Group's potential liability under acceptances is recorded as a liability. The Group's recourse against its customers in the event of a call on these commitments is reported as an asset.

(w) Fiduciary activities

Assets and income arising thereon together with related undertakings to return such assets to customers are excluded from these financial statements where the Group acts in a fiduciary capacity such as nominee, trustee or agent.

(x) Comparatives

Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.

3 CASH RESOURCES

Cash resources include:

- (a) \$304,440,000 (2003: \$175,156,000) held under Section 14(i) of the Financial Institutions Act, at the Bank of Jamaica as a Cash Reserve. This amount includes a Special Deposit of 5% of prescribed liabilities on which interest is paid at 6% to the Bank. Accordingly, these amounts are not available for investment or other use by the Bank.
- (b) \$6,129,977,000 is held by an investment broker as security for the sale of certain borrowed investment securities. The interest rate on this amount varies with the US Federal Reserve rate. The effective rate at year end was 1.875%.

Capital & Credit Merchant Bank Limited and Its Subsidiaries Financial Report 2004



NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2004

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Statement VII.8

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4 INVESTMENT IN SECURITIES

| | The | e Group | Т | The Bank | | |
|---|------------|------------|------------|------------|--|--|
| | 2004 | 2003 | 2004 | 2003 | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | | |
| Trading securities | | | | | | |
| Government of Jamaica securities | 3,134,077 | 573,729 | - | - | | |
| Financial institutions | 198,004 | - | - | - | | |
| Equity securities | 67,106 | 47,187 | - | - | | |
| Other securities | 1,924,501 | 50,295 | - | - | | |
| | 5,323,688 | 671,211 | - | - | | |
| Available-for-sale securities | | | | | | |
| Government of Jamaica securities | 12,153,988 | 11,822,383 | 3,482,740 | 98,768 | | |
| Other securities | 6,248,318 | 1,908,258 | 6,216,971 | 1,908,258 | | |
| | 40.400.004 | | | | | |
| | 18,402,306 | 13,730,641 | 9,699,711 | 2,007,026 | | |
| Securities held-to-maturity | | | | | | |
| Government of Jamaica securities | 1,972,816 | 1,950,771 | 1,365,349 | 1,344,997 | | |
| Originated debt | | | | | | |
| 8 | 6,527,904 | 4,126,690 | 2,287,340 | 1,289,123 | | |
| Government of Jamaica securities US Government agencies and | 0,327,904 | 4,120,090 | 2,267,340 | 1,209,123 | | |
| other securities | 14,240,601 | 16,542,601 | 11,956,113 | 15,334,295 | | |
| other securities | 14,240,001 | 10,542,001 | 11,730,113 | 13,334,273 | | |
| | 20,768,505 | 20,669,291 | 14,243,453 | 16,623,418 | | |
| | 44.445.245 | 27.024.044 | 25.200.542 | 10.075.444 | | |
| | 46,467,315 | 37,021,914 | 25,308,513 | 19,975,441 | | |
| | | | | | | |

The interest rates of a significant portion of Government of Jamaica Local Registered Stocks are adjusted on interest payment dates by reference to the existing six months Treasury bill rate which is the primary reference point for interest rates in the economy. The securities classified as originated debt and available-for-sale have been valued at amortised cost or at market value respectively. Market value is computed using the current market quotations for similar securities derived from accumulation of data for the market and the compilation of a monthly yield curve.

Government securities totalling \$92,630,000 (2003:\$140,134,000) are held by the Bank of Jamaica, \$91,630,000 (2003:\$139,134,000) as security in the event of an overdraft on the Bank and subsidiary's primary dealer accounts, and \$1,000,000 (2003:\$1,000,000) to facilitate stockbroking activities of the subsidiary.

Gross gains of \$114,078,000 for the Group and \$48,011,000 for the Bank (2003: \$2,994,000 for the Bank and the Group) were realized on sales of available-for-sale securities during the year.

5 LOANS

| | | | | The Group | and the Bank |
|-------------------|--|--|--|---|----------------------------------|
| | | | | 2004 | 2003 |
| | | | | \$'000 | \$'000 |
| | | | | 2,661,429 | 1,872,529 |
| provision | | | | 30,494 | 42,972 |
| | | | | 2,630,935 | 1,829,557 |
| | | The Group | and the Bank | | |
| Remaining Te | erm to Maturity | | | | |
| Under 3 months | 3 to 12 Months | 1 to 5 Years | Over 5 <u>Years</u> | Carrying <u>Value</u> 2004 | Carrying <u>Value</u> 2003 |
| \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| 22,767 | 25,034 | 191,102 | 33,013 | 271,916 | 125,341 |
| 614,386 | 533,550 | 775,259 | 466,318 | 2,389,513 | 1,747,188 |
| 637,153 | 558,584 | 966,361 | 499,331 | 2,661,429 | 1,872,529 |
| | Remaining Te Under 3 months \$'000 22,767 614,386 | Remaining Term to Maturity Under 3 to 12 3 months Months \$'000 \$'000 22,767 25,034 614,386 533,550 | The Group Remaining Term to Maturity Under 3 to 12 1 to 5 3 months Months Years \$'000 \$'000 \$'000 22,767 25,034 191,102 614,386 533,550 775,259 | The Group and the Bank Remaining Term to Maturity Under 3 to 12 1 to 5 Over 5 3 months Months Years Years \$'000 \$'000 \$'000 \$'000 22,767 25,034 191,102 33,013 614,386 533,550 775,259 466,318 | 2004 \$'000 |

Loans for the group include non-performing loans in the amount of \$33,031,000 (2003:\$71,294,000).



Statement VII.9

5 LOANS (Cont'd)

| | | The Group a | nd the Bank |
|-----|---|-------------|-------------|
| | | 2004 | 2003 |
| | | \$'000 | \$'000 |
| (c) | Loan loss provision | | |
| | Balance, January 1 | 42,972 | 46,765 |
| | Provision for the year | _15,503_ | 10,260 |
| | | 58,475 | 57,025 |
| | Recoveries during the year | (13,559) | (7,525) |
| | Written off during the year | (14,422) | (6,528) |
| | | | |
| | Balance, December 31 | 30,494 | 42,972 |
| | | | |
| | The amount charged in the profit and loss account | | |
| | comprises: | \$'000 | \$'000 |
| | | | |
| | Expense for the year | 15,503 | 10,260 |
| | Recoveries | (13,559) | (7,525) |
| | | | |
| | Net charge for year | 1,944 | 2,735 |
| | | | |
| (d) | Loan loss reserve | | |
| | | 2004 | 2003 |
| | | \$'000 | \$'000 |
| | | | |
| | Regulatory loan loss provision | 51,196 | 73,945 |
| | Less: Provision based on IAS 39 | 30,494 | 42,972 |
| | | | |
| | Balance, December 31 | _20,702_ | 30,973 |
| | | | |

The amount in excess of the loan loss provision based on IAS 39 (Financial Instruments) requirements has been transferred to a non-distributable Loan loss reserve.

6 ACCOUNTS RECEIVABLE

| | Th | ie Group | The | Bank |
|------------------------------------|-----------|-----------|---------|---------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Interest receivable on investments | 1,217,999 | 1,016,479 | 415,923 | 399,731 |
| Interest receivable on loans | 58,016 | 84,312 | 58,016 | 84,312 |
| Withholding tax recoverable | 186,397 | 51,263 | 49,801 | 51,263 |
| Owed by parent company | 15,024 | - | 15,024 | - |
| Owed by wholly-owned subsidiary | - | - | 4,203 | 2,807 |
| Owed by fellow subsidiary | 506 | 16 | 506 | 16 |
| Accounts receivable – Brokerage | 25,532 | 24,111 | - | - |
| Other receivables | 63,982 | 43,551 | 59,850 | 35,205 |
| | 1,567,456 | 1,219,732 | 603,323 | 573,334 |

The Directors are of the opinion that the carrying amount of accounts receivable approximates its fair value.



Capital & Credit Merchant Bank Limited and Its Subsidiaries Financial Report 2004



NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2004

Statement VII.IO

7 PROPERTY AND EQUIPMENT

| | | | | The Group |) | | |
|---|--------|----------|--------------|---------------|--------------|-------------|----------|
| | | | Furniture, | | | | |
| | | | Fixtures and | Paintings and | Leasehold | Motor | |
| | Land | Building | Equipment | Artwork | Improvements | Vehicles | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At cost | | | | | | | |
| January 1, 2004 | 2,968 | 20,391 | 79,719 | 7,956 | 46,874 | 2,306 | 160,214 |
| Acquisition of | | | | | | | |
| subsidiary | - | - | 12,984 | - | - | 2,012 | 14,996 |
| Additions | - | - | 12,648 | 3,403 | 1,083 | 226 | 17,360 |
| Disposals | | | | | | (1,500) | (1,500) |
| | | | | | | | |
| December 31, 2004 | 2,968 | 20,391 | 105,351 | 11,359 | 47,957 | 3,044 | 191,070 |
| Depreciation | | | | | | | |
| January 1, 2004 | | | 41,178 | | 27,810 | 2,014 | 71,002 |
| Acquisition of | - | - | 41,176 | - | 27,010 | 2,014 | 71,002 |
| subsidiary | | | 12,728 | | | 368 | 13,096 |
| Charge for year | - | 504 | 18,555 | - | 6,710 | 428 | 26,197 |
| Disposal | - | 504 | 16,555 | - | 0,710 | | |
| Disposai | | | | | | (1,500) | (1,500) |
| December 31, 2004 | - | 504 | 72,461 | - | 34,520 | 1,310 | 108,795 |
| December 31, 2004 | | | 72,401 | | 34,320 | 1,510 | 100,775 |
| Net book value | | | | | | | |
| December 31, 2004 | 2,968 | 19,887 | 32,890 | 11,359 | 13,437 | 1,734 | 82,275 |
| | | | | | | | |
| December 31, 2003 | 2,968 | 20,391 | 38,541 | 7,956 | 19,064 | 292 | 89,212 |
| | | | | | | | |
| | | | | The Deale | | | |
| | | | Furniture, | The Bank | | | |
| | | | Fixtures and | Paintings and | Leasehold | Motor | |
| | Land | Building | Equipment | Artwork | Improvements | Vehicles | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At cost | \$ 000 | \$ 000 | \$ 000 | \$ 000 | \$ 000 | \$ 000 | \$ 000 |
| January 1, 2004 | 2,968 | 20,391 | 74,782 | 7,303 | 46,357 | 2,306 | 154,107 |
| Additions | 2,900 | 20,391 | 9,546 | 3,403 | 1,083 | 2,300 | 14,032 |
| Disposal | | | 9,340 | 5,405 | 1,005 | (1,500) | (1,500) |
| Disposai | | | | | | (1,300) | (1,500) |
| December 31, 2004 | 2,968 | 20,391 | 84,328 | 10,706 | 47,440 | 806 | 166,639 |
| , | | | | | | | |
| Depreciation | | | | | | | |
| January 1, 2004 | - | - | 39,450 | - | 27,369 | 2,014 | 68,833 |
| Charge for year | - | 504 | 16,805 | - | 6,634 | 290 | 24,233 |
| Disposal | - | - | - | - | - | (1,500) | (1,500) |
| | | | | | | | |
| December 31, 2004 | - | 504 | 56,255 | - | 34,003 | 804 | 91,566 |
| | | | | | | | |
| Net book value | | | | | | | |
| December 31, 2004 | 2,968 | 19,887 | 28,073 | 10,706 | 13,437 | 2 | 75,073 |
| | | | | | | | |
| December 31, 2003 | 2,968 | 20,391 | 35,332 | 7,303 | 18,988 | 292 | 85,274 |
| | | | | | | | |



Statement VII.II

8 OTHER ASSET

This represents one qualifying share held in the Jamaica Stock Exchange Limited (JSE) at cost. The qualifying share entitles Capital & Credit Securities Limited, a subsidiary, to operate as a broker/dealer and be a member of the Council of the JSE.

9 GOODWILL ON CONSOLIDATION

Goodwill represents the excess of the cost of shares in subsidiary over the value of the net assets acquired.

| | <u>2004</u> \$'000 | 2003 \$'000 |
|--|-----------------------|----------------|
| Net amount at January 1 Goodwill on acquisition during the year | 140,146 | 2,088 |
| | 140,146 | 2,088 |
| Amortisation Write off for impairment/amortisation for the year | <u>-</u> _ | 2,088 |
| Net balance at December 31 | 140,146 | |

10 DEPOSITS

The Group and The Bank

| | | Remaining Term to Maturity | | | | |
|------------------------|-----------|----------------------------|--------|-----------|-----------|--|
| | Within | 3 to 12 | 1 to 5 | Carrying | Carrying | |
| | 3 months | Months | Years | Value | Value | |
| | | | | 2004 | 2003 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | |
| Total | 2,549,129 | 1,969,158 | 3,739 | 4,522,026 | 2,154,609 | |
| Personal | | | | 1,828,147 | 1,092,123 | |
| Financial institutions | | | | 906,275 | 300,121 | |
| Commercial and | | | | | | |
| business enterprises | | | | 1,787,604 | 762,365 | |
| | | | | 4,522,026 | 2,154,609 | |
| | | | | | | |



Statement VII.I2

11 **SECURITIES SOLD UNDER REPURCHASE AGREEMENTS**

| | _ |
|--------|--------|
| Tho | (roun |
| IIIC ' | Group |

| | | Remaining Term to Maturity | | | | |
|---------------------------------------|------------|----------------------------|----------|------------|--------------|--|
| | Under 3 | 3 to 12 | 1 to 5 | Carrying | Carrying | |
| | Months | Months | Years | Value | <u>Value</u> | |
| | | | | 2004 | 2003 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | |
| Total | 23,232,998 | 2,291,425 | 227,321 | 25,751,744 | 18,732,156 | |
| Personal | | | | 3,025,804 | 3,123,008 | |
| Financial institutions Commercial and | | | | 10,518,942 | 6,429,091 | |
| business enterprises | | | | 12,206,998 | 9,180,057 | |
| | | | | 25,751,744 | 18,732,156 | |
| | | | The Bank | | | |

| | Remaining Term to Maturity | | | | |
|------------------------|----------------------------|---------|--------|-----------|-----------|
| | Within | 3 to 12 | 1 to 5 | Carrying | Carrying |
| | 3 months | Months | Years | Value | Value |
| | | | | 2004 | 2003 |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Total | 5,871,555 | 103,235 | 17,988 | 5,992,778 | 2,404,945 |
| Personal | | | | 427,064 | 1,365,108 |
| Financial institutions | | | | 3,354,753 | 563,858 |
| Commercial and | | | | | |
| business enterprises | | | | 2,210,961 | 475,979 |
| | | | | 5,992,778 | 2,404,945 |

ACCOUNTS PAYABLE

| | The | Group | The | e Bank |
|-------------------------|-----------|---------|---------|---------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Interest payable | 619,496 | 675,264 | 290,389 | 192,410 |
| Dividends payable | - | 58,450 | - | 58,450 |
| Brokerage payable | 24,647 | 23,859 | - | - |
| Withholding tax payable | - | 5,559 | - | - |
| Prime accounts | 17,290 | 4,072 | - | - |
| Other payable | 388,223 | 92,868 | 79,643 | 79,936 |
| | 1,049,656 | 860,072 | 370,032 | 330,796 |

The Directors are of the opinion that the carrying amount of accounts payable approximates its fair value.



Statement VII.I3

13 INCOME TAX

(a) Deferred income taxes

Deferred income taxes are calculated on all temporary differences under the balance sheet liability method using the current tax rate of 33 1/3%.

| | The | The Group | | Bank |
|----------------------------------|-----------|-----------|-------------|-----------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Analysis for financial reporting | | | | |
| purposes | | | | |
| Deferred tax liability | 691,226 | 415,869 | 339,377 | 213,899 |
| Deferred tax assets | (304,753) | (225,088) | (171,316) | (64,136) |
| | | | | |
| | 386,473 | 190,781 | 168,061 | 149,763 |
| | | | | |

The movement for the year in the deferred tax position is as follows:

| | The Group | | The Bank | |
|---|-----------|--------------|-------------|----------|
| | 2004 | 2003 | 2004 | 2003 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Net liability at January 1 | 190,781 | 136,841 | 149,763 | 129,216 |
| Deferred tax expenses | 11,446 | 44,361 | (134,887) | 3,019 |
| Deferred tax revaluation reserve | | | | |
| charged to equity | 202,016 | 9,579 | 153,185 | 17,528 |
| Deferred tax - subsidiary purchased | (17,770) | | | |
| Net liability at December 31 | 386,473 | 190,781 | 168,061 | 149,763 |
| | | | | |
| Deferred tax liabilities | | | | |
| Property and equipment capital allowances | | | | |
| in excess of accounting depreciation | 1,341 | 3,857 | 1,112 | 3,674 |
| Interest receivable | 403,560 | 366,930 | 136,202 | 161,347 |
| Available-for-sale investments | 249,633 | 40,929 | 202,063 | 48,878 |
| Trading investment revaluation | 36,692 | 4,153 | | |
| | 691,226 | 415,869 | 339,377 | 213,899 |
| Deferred tax assets | | | | |
| Unrealised loss on securities trading | 73,520 | - | 73,520 | - |
| Interest payable | 206,498 | 225,088 | 96,796 | 64,136 |
| Retirement benefits | 574 | - | - | - |
| Tax credit | 1,000 | - | 1,000 | - |
| Tax losses available | 23,161 | | | |
| | 304,753 | 225,088 | 171,316 | 64,136 |
| Tay charge for the year | | _ | | <u> </u> |

(b) Tax charge for the year

Total charge for the year comprises:

| | The | The Group | | The Bank | |
|--------------------------|---------|-----------|-----------|----------|--|
| | 2004 | 2003 | 2004 | 2003 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Income tax at 33 1/3% of | | | | | |
| taxable income | 101,494 | 45,122 | 54,170 | 23,205 | |
| Deferred tax adjustment | 11,446 | 44,361 | (134,887) | 3,019 | |
| | 112,940 | 89,483 | (80,717) | 26,224 | |



Statement VII.I4

13 INCOME TAX (Cont'd)

14

(c) The charge for the year is reconciled to the profit and loss account as follows:

| | | 11 | ne Group | | |
|---|-------------|-----------------------|-------------------|-------|--|
| | | 2004 | 20 | 003 | |
| | \$'000 | % | \$'000 | % | |
| Profit before tax | 978,259 | | 554,749 | | |
| Tax at the domestic income | | | | | |
| tax rate | 326,086 | 33.3 | 184,916 | 33.3 | |
| Tax effect of: | | | | | |
| Net expenses deductible in | 4.4.740 | | ((705) | , , , | |
| determining taxable profit | 14,740 | 1.6 | (6,725) | (1.2 | |
| Non-taxable income | (221,475) | (23.4) | (120,279) | (21.7 | |
| Deferred tax expenses | (16,826) | (1.8) | 44,361 | 8.0 | |
| Effect of tax losses | 40.445 | - | (12,790) | (2.3 | |
| Other adjustments | 10,415 | | | | |
| Tax expense and effective tax | | | | | |
| rate for the year | 112,940 | 10.8 | 89,483 | 16.1 | |
| | | The Bank | | | |
| | | .004 | | 003 | |
| | \$'000 | % | \$'000 | % | |
| Profit before tax | 255,037 | | 343,452 | | |
| Tax at the domestic income | | | | | |
| tax rate | 85,012 | 33.3 | 114,484 | 33.3 | |
| Tax effect of: | | | | | |
| Net expenses deductible in | | | | | |
| determining taxable profit | 135,850 | 43.9 | 9,264 | 2.7 | |
| Non-taxable income | (166,197) | (53.8) | (100,543) | (29.3 | |
| Deferred tax expenses | (134,887) | (43.6) | 3,019 | 0.9 | |
| Other adjustments | (495) | (0.1) | | | |
| Tax expense and effective tax | | | | | |
| rate for the year | (80,717) | (20.3) | 26,224 | 7.6 | |
| IARE CAPITAL | | | | | |
| IARE CATTAL | | <u>2004</u> \$'000 | <u>20</u> \$'0 | 003 | |
| Authorised: | | Ψ 000 | Ψ 0 | .00 | |
| 600,000,000 ordinary shares of 50¢ each | ch | 300,000 | 300,0 | 000 | |
| Issued and fully paid: | | | | | |
| | nary stock | | | | |

On June 18, 2004 an amount of 4,300,000 ordinary shares were issued to the Employee Share Ownership Plan for the benefit of participating employees. This increased the issued share capital to 588,800,000 ordinary stock units.

On April 30, 2003, following the Initial Public Offering of its shares, the Bank increased its shares in issue by issuing 82,000,000 new ordinary shares to the public bringing the issued share capital of the Bank to 582,000,000 ordinary stock units. On August 1, 2003 an additional 2,500,000 ordinary shares were issued to the Employee Share Ownership Plan for the benefit of participating employees. This increased the issued share capital to 584,500,000 ordinary stock units.



Statement VII.I5

15 STATUTORY RESERVE FUND

Under the Financial Institutions Act (1992) the Bank is required to transfer to a reserve fund a minimum of 15% of the net profit each year until the amount to the credit of the reserve fund is equal to 50% of the Bank's paid up capital. Thereafter, 10% of the net profit each year is to be transferred to the reserve fund until the amount at the credit of the reserve fund is equal to the Bank's paid up capital. The transfer for the year was at the prescribed rate of 10% (2003: 10%).

16 RETAINED EARNINGS RESERVE

The Financial Institutions Act permits the transfer of net profits to a retained earnings reserve. Such transfers are made at the discretion of the Bank's Board of Directors and must be notified to the Bank of Jamaica.

The Board of Directors by resolutions authorised the transfer of \$362,000,000 (2003: \$200,000,000) from unappropriated profits to retained earnings reserve.

17 FAIR VALUE RESERVE

Fair value reserve represents the excess of the market value of securities available for sale at the period end over the historical cost net of the deferred tax effect.

18 STAFF COSTS

| | | The Group | | The Bank | |
|-----|--|----------------|----------------|-----------------------|----------------|
| | | 2004 \$'000 | 2003 \$'000 | <u>2004</u> \$'000 | 2003 \$'000 |
| (a) | Staff costs incurred during the year in respect of employees were: | | | | |
| | Salaries and wages | 262,085 | 177,486 | 129,094 | 126,018 |
| | Statutory contributions | 22,167 | 19,071 | 13,353 | 14,507 |
| | Pension contributions | 6,801 | 5,808 | 3,864 | 4,244 |
| | Other staff benefits | 36,868 | 29,242 | 29,703 | 26,005 |
| | | 327,921 | 231,607 | 176,014 | 170,774 |

The value of compensation under the ESOP included in other staff benefits was \$7,270,000 (2003: \$2,500,000).

| | | The Group | | The Bank | |
|-----|---|------------|------|------------|-----------|
| | | 2004 | 2003 | 2004 | 2003 |
| (b) | Average number of persons employed by the Group/Bank during the year: | 1.46 | 0.4 | 101 | 70 |
| | Full time | 146 | 94 | 101 | 70 |
| | Part time | _8 | 6 | 5 | _4 |
| | | <u>154</u> | 100 | <u>106</u> | <u>74</u> |



Statement VII.I5

19 NET PROFIT

| | <u>2004</u> \$'000 | 2003 \$'000 |
|------------------|-----------------------|----------------|
| The Bank | 335,754 | 317,228 |
| The subsidiaries | 529,159 | 148,038 |
| | 864,913 | 465,266 |

(b) The net profit is stated after taking account of the following items:

| | The | Group | The | The Bank | | |
|---------------------------|--------|--------|--------|----------|--|--|
| | 2004 | 2003 | 2004 | 2003 | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | | |
| Directors' emoluments | | | | | | |
| - Fees | 2,412 | 2,769 | 2,412 | 2,769 | | |
| - Management | 27,369 | 19,501 | 13,789 | 19,501 | | |
| Audit fees - current year | 4,169 | 3,428 | 2,669 | 2,096 | | |
| - prior year | (278) | 500 | 104 | 300 | | |
| Depreciation | 26,197 | 18,229 | 24,233 | 16,980 | | |

20 EARNINGS PER STOCK UNIT

The calculation of earnings per stock unit is based on the net profit after taxation of \$864,913,000 for the Group and \$335,754,000 for the Bank, divided by the weighted average number of 50 cents stock units in issue in the period amounting to 586,809,041 ordinary stock units. See Note 14 for increases in share capital in the year.

The comparative earnings per stock unit is based on net profit of \$465,266,000 for the Group and \$317,228,000 for the Bank and the 555,708,333 weighted average number of ordinary stock units in issue during the year.

21 ACQUISITION OF SUBSIDIARY

On October 1, 2004, the Bank acquired 70% of the issued share capital of Capital & Credit Fund Managers Limited (formerly Jamaica Unit Trust Service Limited) for consideration of \$179.1 million. This transaction has been accounted for by the purchase method of accounting.

| | \$'000 |
|--|---------------------------------------|
| Net assets acquired: | |
| Cash resources | 29,896 |
| Investment | 26,744 |
| Investment in subsidiary | 248 |
| Accounts receivable | 2,098 |
| Property and equipment | 1,900 |
| Deferred tax assets | 17,902 |
| Accounts payable | (21,077) |
| Income tax payable | (1,858) |
| Bank overdraft | (100) |
| | · · · · · · · · · · · · · · · · · · · |
| | 55,753 |
| Less minority interest at acquisition | (16,810) |
| Goodwill | 140,146 |
| | |
| Total consideration | 179,089 |
| | |
| Satisfied by cash | 179,089 |
| | |
| Net cash outflow arising on acquisition: | |
| Cash consideration | (179,089) |
| Bank balances and cash acquired | 29,796 |
| | |
| | (149,293) |
| | (|



Statement VII.I6

22 CASH AND CASH EQUIVALENTS

| | 2004 \$'000 | 2003 \$'000 |
|---|-----------------------------------|----------------------|
| Cash and balances with banks including Bank of Jamaica Less: Statutory cash reserves (Note 3(a)) Cash deposit – Investment Broker (Note 3(b)) | 8,246,436 304,440 6,129,977 | 1,279,149 175,156 |
| | 1,812,019 | 1,103,993 |

23 FUND MANAGEMENT

The Group provides corporate administration, investment management and advisory services to third parties which involve the Group making allocation, purchase and sales decisions in relation to a wide range of financial instruments. Those assets are held in a fiduciary capacity and are not included in these financial statements. At December 31, 2004, the Group had financial assets under administration of approximately \$2.4 billion (2003: \$0.2 billion).

24 SEGMENTAL FINANCIAL INFORMATION

The Group is organized into two main business segments:

- (a) Banking and related services which include taking deposits, granting loans and other credit facilities and foreign currency trading.
- (b) Financial and related services which include securities trading, stock-broking, portfolio planning, pension fund management and investment advisory services.

Transactions between the business segments are on normal commercial terms and conditions.

| | 2004 | | | | |
|-----------------------------|---------------------|-----------------------|-----------------------------|-------------|--|
| | Banking & | Financial | C !! . ! ! | | |
| | Related Services | & Related Services | Consolidated Adjustments | Group | |
| | <u>Scrvices</u> | <u>Scrvices</u> | rajustricits | <u>аюир</u> | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| External revenues | 528,465 | 1,115,949 | - | 1,644,414 | |
| Revenue from other segments | 76,957 | | (76,957) | | |
| | 605,422 | 1,115,949 | (76,957) | 1,644,414 | |
| Operating expenses | 443,712 | 222,443 | | 666,155 | |
| Profit before tax | 161,710 | <u>893,506</u> | (76,957) | 978,259 | |
| Income tax expense | | | | 112,940 | |
| | | | | 865,319 | |
| | | | | | |
| Minority interest | | | | 406 | |
| Net profit | | | | 864,913 | |
| Segment assets | 37,910,170 | 22,425,391 | (966,291) | 59,369,270 | |
| Segment liabilities | 35,368,077 | 21,415,127 | (713,785) | 56,069,419 | |
| Other segment items: | | | | | |
| Capital expenditure | 14,032 | 3,328 | | 17,360 | |
| Depreciation | <u>24,233</u> | 1,964 | | 26,197 | |
| Loan loss expense | 1,944 | | | 1,944 | |
| | | | | | |



Statement VII.I7

24 SEGMENTAL FINANCIAL INFORMATION (Cont'd)

| | | 2003 | | | | |
|----------------------|---|------------|-----------------------------|------------|--|--|
| | Banking & Financial Related & Related Services Services | | Consolidated Adjustments | Group | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | | |
| External revenues | 611,748 | 414,270 | - | 1,026,018 | | |
| Revenue from other | | | | | | |
| segments | 36,666 | | (36,666) | | | |
| | 648,414 | 414,270 | (36,666) | 1,026,018 | | |
| Operating expenses | 366,903 | 102,278 | 2,088 | 471,269 | | |
| Profit before tax | 281,511 | 311,992 | (38,754) | 554,749 | | |
| Income tax expense | | | | 89,483 | | |
| Net profit | | | | 465,266 | | |
| Segment assets | 24,587,990 | 17,936,494 | (909,122) | 41,615,362 | | |
| Segment liabilities | 22,628,780 | 17,489,912 | (592,407) | 39,526,285 | | |
| Other segment items: | | | | | | |
| Capital expenditure | 76,138 | 3,130 | | 79,268 | | |
| Depreciation | 16,980 | 1,249 | | 18,229 | | |
| Loan loss expense | 2,735 | | | 2,735 | | |

25 PENSION FUND

A defined contribution superannuation fund ("The Fund") was established for the purpose of securing pensions on retirement for the qualified present and future employees of the Group. Under the plan, employees who are members of the Fund will contribute 5% of earnings (as defined), as a basic contribution and have the option to contribute an additional amount of 5%. The Group contributes at a rate of 5% of members' earnings (as defined). (See note 18).

Retirement benefits payable by the Fund will be based on the contributions made to the Fund together with investment earnings thereon.



Statement VII.I8

26 RELATED PARTY TRANSACTIONS AND BALANCES

The following transactions were carried out with related parties including companies connected by virtue of common directorship and the Bank's parent company:

| | The | The Group | | The Bank | |
|-------------------------------|--------|-----------|---------|----------|--|
| | 2004 | 2003 | 2004 | 2003 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Interest income | - | - | 100,886 | 36,001 | |
| Management fees paid | 24,000 | 24,000 | 24,000 | 24,000 | |
| Interest expense | 40,197 | 36,498 | 17,171 | 127,351 | |
| Fees charged | - | - | 42,181 | - | |
| Preference dividends received | - | - | 34,776 | 36,666 | |

Year end balances with related parties are as follows:

| | The | Group | The | The Bank | |
|----------------------------|---------|--------|---------|----------|--|
| | 2004 | 2003 | 2004 | 2003 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Securities sold under | | | | | |
| repurchase agreements | 107,262 | 20,000 | 32,277 | 193,242 | |
| Securities purchased under | | | | | |
| resale agreements | - | - | 644,860 | 374,448 | |
| Deposits | 205,481 | 5,270 | 205,481 | 5,270 | |

These transactions occurred in the normal course of business.

27 FINANCIAL INSTRUMENTS

(a) Fair value

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. A market price, where an active market (such as a recognized stock exchange) exists, is the best evidence of the fair value of a financial instrument. Market prices are not available for some of the financial assets and liabilities of the Group. Fair values in the financial statements have therefore been estimated using present values or other estimation and valuation techniques based on market conditions existing at balance sheet date. Generally, considerable judgement is necessarily required in interpreting market data to develop estimates of fair value. Accordingly, the estimates presented in these financial statements are not necessarily indicative of the amounts that the Group would realise in a current market exchange.

The following methods and assumptions have been used:

- financial investments classified as available-for-sale are measured at fair value by reference to quoted market prices where available. If quoted market prices are not available, then fair values are estimated on the basis of pricing models or other recognised valuation techniques;
- (ii) the fair value of liquid assets and other assets maturing within one year is assumed to approximate their carrying amount. This assumption is applied to liquid assets and the short-term elements of all other financial assets and financial liabilities;
- (iii) the fair value of demand deposits and other accounts with no specific maturity is assumed to be the amount payable on demand at the balance sheet date;
- (iv) the fair value of variable rate financial instruments is assumed to approximate their carrying amounts; and
- (v) the fair value of fixed rate loans is estimated by comparing market interest rates when the loans were granted with current market rates offered on similar loans. For match-funded loans the fair value is assumed to be equal to their carrying value, as gains and losses offset each other. Changes in the credit quality of loans within the portfolio are not taken into account in determining gross fair values as the impact of credit risk is recognised separately by deducting the amount of the provisions for credit losses from both book and fair values.



Statement VII.I9

27 FINANCIAL INSTRUMENTS (Cont'd)

(a) Fair value (Cont'd)

The following tables present the fair value of financial instruments based on the above-mentioned valuation methods and assumptions. The following financial assets are not carried at fair value:

| | | The Group | | | | | |
|---|------------|------------|------------|------------|--|--|--|
| | Carrying | Fair | Carrying | Fair | | | |
| | Value | Value | Value | Value | | | |
| | 2004 | 2004 | 2003 | 2003 | | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | | | |
| Financial Assets Investment in securities | | | | | | | |
| Held to maturity | 1,972,816 | 2,112,985 | 1,950,771 | 1,770,926 | | | |
| Originated debt | 20,786,505 | 20,377,058 | 20,669,291 | 20,222,024 | | | |
| | | | The Bank | | | | |
| | Carrying | Fair | Carrying | Fair | | | |
| | Value | Value | Value | Value | | | |
| | 2004 | 2004 | 2003 | 2003 | | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | | | |
| Financial Assets | | | | | | | |
| Investment in securities | | | | | | | |
| - Held to maturity | 1,365,349 | 1,470,954 | 1,344,997 | 1,265,854 | | | |
| Originated debt | 14,243,453 | 13,756,335 | 16,623,418 | 16,172,100 | | | |
| - Investment in subsidiaries | 375,406 | 991,104 | 316,715 | 446,582 | | | |

(b) Interest rate risk

The Group and the Bank are exposed to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase or decrease as a result of such changes and create losses in the event that unexpected movements arise. The management sets limits on the level of mismatch of interest rate repricing that may be undertaken. This is monitored on a periodic basis.

i) The following tables summarise carrying amounts of balance sheet assets, liabilities and equity in order to arrive at the Group's interest rate gap based on earlier of contractual repricing or maturity dates.



Capital & Credit Merchant Bank Limited and Its Subsidiaries Financial Report 2004



NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2004

Statement VII.20

27 FINANCIAL INSTRUMENTS (Cont'd)

(b) Interest rate risk (Cont'd)

(i) (Cont'd)

| | | | | The Group | | | |
|------------------------------------|---|--------------|--------------|--------------|---|-------------|--------------|
| | | | | <u> </u> | | Non- | |
| | Within 1 | 1 to 3 | 3 to 12 | 1 to 5 | Over 5 | Interest | |
| | <u>Month</u> | Months | Months | <u>Years</u> | Years | Securities | <u>Total</u> |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Assets | | | | | | | |
| Cash resources | 8,218,324 | 28,112 | - | - | - | - | 8,246,436 |
| Investment in securities - Trading | 215,066 | 2,273,678 | 806,796 | 1,961,042 | - | 67,106 | 5,323,688 |
| - Available for sale | 984,890 | 1,512,610 | 2,662,176 | 6,767,066 | 5,301,498 | 1,174,066 | 18,402,306 |
| - Held-to-maturity | - | - | - | 142,599 | 1,830,217 | - | 1,972,816 |
| - Originated debt | 747,014 | 789,170 | 3,325,666 | 7,169,056 | 8,737,599 | - | 20,768,505 |
| Loans after provision | | | | | | | |
| for loan losses | 116,898 | 520,044 | 552,982 | 946,471 | 494,540 | - | 2,630,935 |
| Other assets | - | - | - | - | - | 1,884,438 | 1,884,438 |
| Goodwill on consolidation | | | | | | 140,146 | 140,146 |
| Total | 10,282,192 | 5,123,614 | 7,347,620 | 16,986,234 | 16,363,854 | 3,265,756 | 59,369,270 |
| Liabilities and | | | | | | | |
| Stockholders' equity | | | | | | | |
| Deposits | 992,540 | 1,556,590 | 1,969,157 | 3,739 | - | - | 4,522,026 |
| Securities sold under | | | | | | | |
| repurchase agreements | 9,477,259 | 13,755,739 | 2,291,425 | 227,321 | - | - | 25,751,744 |
| Loan participation | 94,478 | 665,812 | 437,552 | - | - | - | 1,197,842 |
| Due to other financial | | | | | | | |
| institutions | 232,646 | 3,265,118 | 13,161,777 | 3,140,725 | 3,083,967 | - | 22,884,233 |
| Other liabilities | - | - | - | - | - | 1,309,855 | 1,309,855 |
| Deferred taxation | - | - | - | - | - | 386,473 | 386,473 |
| Minority interest | - | - | - | - | - | 17,246 | 17,246 |
| Stockholders' equity | | | | | | 3,299,851 | 3,299,851 |
| Total | 10,796,923 | 19,243,259 | 17,859,911 | 3,371,785 | 3,083,967 | 5,013,425 | 59,369,270 |
| Interest sensitivity gap | (514,731) | (14,119,645) | (10,512,291) | 13,614,449 | 13,279,887 | (1,747,669) | - |
| | | | | | | | |
| Cumulative interest | | | | | | | |
| sensitivity gap | (514,731) | (14,634,376) | (25,146,667) | (11,532,218) | 1,747,669 | | |
| 2002 | | | | | | | |
| 2003 | (21.904.672) | 4 120 510 | 6 922 706 | 7 252 204 | 4 974 903 | (1.20F.740) | |
| Interest sensitivity gap | (21,894,673) | 4,139,519 | 6,833,796 | 7,352,304 | 4,874,802 | (1,305,748) | |
| Cumulative interest | | | | | | | |
| sensitivity gap | (21,894,673) | (17,755,154) | (10,921,358) | (3,569,054) | 1,305,748 | _ | |
| | ======================================= | ===== | ===== | ==== | ======================================= | | |



Capital & Credit Merchant Bank Limited and Its Subsidiaries Financial Report 2004



NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2004

Statement VII.2I

27 FINANCIAL INSTRUMENTS (Cont'd)

- (b) Interest rate risk (Cont'd)
- (i) (Cont'd)

| (.) (30.11 a) | | | | The Bank | | | |
|---|-------------------------------|-------------|--------------|--------------|------------|------------|------------|
| | | | | | | Non- | |
| | Within 1 | 1 to 3 | 3 to 12 | 1 to 5 | Over 5 | Interest | |
| | Month | Months | Months | Years | Years | Securities | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Assets | | | | | | | |
| Cash resources Investment in securities | 8,052,353 | - | - | - | - | - | 8,052,353 |
| - Available-for-sale | - | 100,111 | 300,141 | 3,777,732 | 4,347,661 | 1,174,066 | 9,699,711 |
| - Held-to-maturity | - | - | - | 75,812 | 1,289,537 | - | 1,365,349 |
| Originated debt Securities purchased under | 393 | 104,157 | 245,934 | 5,215,465 | 8,677,504 | - | 14,243,453 |
| resale agreements | 138,860 | 200,000 | 306,000 | - | - | - | 644,860 |
| Investment in subsidiaries Loans after provision for | - | - | - | - | - | 375,406 | 375,406 |
| losses | 116,898 | 520,044 | 552,982 | 946,471 | 494,540 | - | 2,630,935 |
| Other assets | | | | | | 898,103 | 898,103 |
| Total | 8,308,504 | 924,312 | 1,405,057 | 10,015,480 | 14,809,242 | 2,447,575 | 37,910,170 |
| Liabilities and Stockholders' equity | | | | | | | |
| Deposits | 992,540 | 1,556,590 | 1,969,157 | 3,739 | - | _ | 4,522,026 |
| Securities sold under |)) <u>L</u> ,J 4 0 | 1,550,570 | 1,707,137 | 3,137 | | | 4,322,020 |
| repurchase agreements | 4,470,734 | 1,400,821 | 103,235 | 17,988 | _ | _ | 5,992,778 |
| Loan participation | 94,478 | 665,812 | 437,552 | | _ | _ | 1,197,842 |
| Due to other financial | , , | ,- | - , | | | | , - ,- |
| Institutions | 12,086 | 3,265,118 | 13,161,777 | 3,214,150 | 3,231,102 | - | 22,884,233 |
| Other liabilities | - | - | - | - | - | 603,137 | 603,137 |
| Deferred taxation | - | - | - | - | - | 168,061 | 168,061 |
| Stockholders' equity | | | | | | 2,542,093 | 2,542,093 |
| Total | 5,569,838 | 6,888,341 | 15,671,721 | 3,235,877 | 3,231,102 | 3,313,291 | 37,910,170 |
| Interest sensitivity gap | 2,738,666 | (5,964,029) | (14,266,664) | 6,779,603 | 11,578,140 | (865,716) | |
| Cumulative interest sensitivity gap | 2,738,666 | (3,225,363) | (17,492,027) | (10,712,424) | 865,716 | | |
| 2003 Interest sensitivity gap Cumulative interest | (12,221,088) | 5,541,412 | 5,254,978 | 1,056,942 | 1,340,233 | (972,477) | |
| sensitivity gap | (12,221,088) | (6,679,676) | (1,424,698) | (367,756) | 972,477 | | |

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NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2004

Statement VII.22

27 FINANCIAL INSTRUMENTS (Cont'd)

- (b) Interest rate risk (Cont'd)
 - (ii) Average effective yields by the earlier of the contractual repricing or maturity dates:

| | | | The Group | | | |
|-------------------------------------|-------------|---------------|-----------|--------|--------|---------------|
| | | | 2004 | | | |
| | Immediately | | | | | |
| | Rate | Within | 3 to 12 | 1 to 5 | Over 5 | |
| | Sensitive | 3 Months | Months | Years | Years | Average |
| | % | % | % | % | % | % |
| Cash resources | 1.41 | - | - | - | - | 1.41 |
| Investment in securities (1) | | | | | | |
| - Trading | 15.15 | 16.29 | 16.79 | 11.40 | - | 14.51 |
| - Available-for-sale | 17.42 | 17.69 | 11.88 | 7.90 | 9.11 | 9.63 |
| - Held-to-maturity | - | - | - | 11.87 | 11.75 | 11.76 |
| Originated debt | 16.82 | 17.48 | 15.86 | 9.15 | 3.62 | 8.49 |
| Loans (2) | 14.31 | 17.45 | 12.68 | 15.47 | 14.78 | 15.10 |
| Deposits (3) | 7.72 | 8.29 | 6.78 | 15.01 | - | 7.51 |
| Securities sold under | | | | | | |
| repurchase agreements | 8.79 | 11.04 | 12.91 | 8.89 | - | 10.36 |
| Loan participation | 8.72 | 10.85 | 8.32 | - | - | 9.76 |
| Due to other financial | | | | | | |
| institutions | 0.07 | 2.10 | 1.96 | 4.04 | 4.75 | 2.62 |
| | | | | | | |

| - | |
|------|--------|
| Ihe | (rour |
| IIIC | Group |

| | 2003 | | | | | |
|------------------------------|---------------|----------|---------------|--------|---------------|---------------|
| | Immediately | | | | | |
| | Rate | Within | 3 to 12 | 1 to 5 | Over 5 | |
| | Sensitive | 3 Months | Months | Years | Years | Average |
| | % | % | % | % | % | % |
| Cash resources | 0.59 | - | - | - | - | 0.59 |
| Investment in securities (1) | 10.93 | 33.80 | 28.85 | 12.14 | 9.57 | 13.87 |
| Loans (2) | 13.24 | 15.57 | 17.40 | 14.35 | 12.08 | 14.30 |
| Deposits (3) | 9.22 | 8.47 | 11.51 | 8.05 | - | 9.11 |
| Securities sold under | | | | | | |
| repurchase agreements | 11.13 | 15.48 | 21.31 | 18.31 | - | 13.41 |
| Due to other financial | | | | | | |
| institutions | 1.36 | 8.06 | 7.16 | 8.87 | 4.77 | 1.92 |

- (1) Yields are based on book values and contractual interest adjusted for amortisation of premiums and discounts. Yields on tax-exempt investments have not been computed on a taxable equivalent basis.
- (2) Yields are based on book values, net of allowance for credit losses and contractual interest rates.
- (3) Yields are based on contractual interest rates.



Statement VII.23

27 FINANCIAL INSTRUMENTS (Cont'd)

- (b) Interest rate risk (Cont'd)
 - (ii) Average effective yields by the earlier of the contractual repricing or maturity dates:

| | | | The Bank | | | |
|------------------------------|---------------|----------|---------------|---------------|---------------|---------------|
| | | | 2004 | | | |
| | Immediately | | | | | |
| | Rate | Within | 3 to 12 | 1 to 5 | Over 5 | |
| | Sensitive | 3 Months | Months | Years | Years | Average |
| | % | % | % | % | % | % |
| Cash resources | 1.43 | - | - | - | - | 1.43 |
| Investment in securities (1) | | | | | | |
| - Available-for-sale | - | 16.63 | 12.63 | 5.27 | 8.68 | 6.50 |
| - Held-to-maturity | - | - | - | 11.10 | 11.75 | 11.71 |
| - Originated debt | 33.50 | 23.19 | 14.81 | 7.25 | 3.56 | 5.25 |
| Securities purchased under | | | | | | |
| resale agreements | 6.31 | 17.93 | 17.35 | - | - | 15.15 |
| Loans (2) | 14.31 | 17.45 | 12.68 | 15.47 | 14.78 | 15.10 |
| Deposits (3) | 7.72 | 8.29 | 6.78 | 15.01 | - | 7.51 |
| Securities sold under | | | | | | |
| repurchase agreements | 6.72 | 9.06 | 8.73 | 16.74 | - | 7.33 |
| Loan participation | 8.72 | 10.85 | 8.32 | - | - | 9.76 |
| Due to other financial | | | | | | |
| institutions | 1.43 | 2.10 | 1.96 | 4.04 | 4.75 | 2.65 |

| | | | 2003 | | | |
|------------------------------|-------------|---------------|---------------|--------|-------------|-------------|
| | Immediately | | | | | |
| | Rate | Within | 3 to 12 | 1 to 5 | Over 5 | |
| | Sensitive | 3 Months | Months | Years | Years | Average |
| | % | % | % | % | | |
| | 0.50 | | | | | 0.50 |
| Cash resources | 0.59 | - | - | - | - | 0.59 |
| Investment in securities (1) | 10.93 | 33.80 | 28.85 | 12.14 | 9.57 | 13.87 |
| Loans (2) | 13.24 | 15.54 | 17.40 | 14.35 | 12.03 | 14.30 |
| Deposits (3) | 9.22 | 8.47 | 11.51 | 8.05 | - | 9.11 |
| Securities sold under | | | | | | |
| repurchase agreements | 6.83 | 10.30 | 20.34 | 17.40 | - | 8.04 |
| Due to other financial | | | | | | |
| institutions | 1.36 | 8.06 | 7.16 | 8.87 | 4.77 | 1.92 |

⁽¹⁾ Yields are based on book values and contractual interest adjusted for amortisation of premiums and discounts. Yields on tax-exempt investments have not been computed on a taxable equivalent basis.

⁽²⁾ Yields are based on book values, net of allowance for credit losses and contractual interest rates.

⁽³⁾ Yields are based on contractual interest rates.



Statement VII.24

27 FINANCIAL INSTRUMENTS (Cont'd)

(c) Foreign exchange risks

Foreign currency risk is incurred on transactions that are denominated in a currency other than the Jamaican dollar. The main currencies giving rise to the risk are the United Sates dollar, the Canadian dollar, the British Pound and the Euro.

Net exposure is kept to an acceptable level by matching foreign assets with liabilities as far as possible.

The following foreign currency balances are included in these financial statements:

| | | | | The Group | | | |
|-------------------|-----------|--------|------------|-----------|-----------|-----------|-------|
| | | 2004 | | | | 2003 | |
| | US\$ | Cdn\$ | £ | € | US\$ | Cdn\$ | £ |
| | '000 | '000 | '000 | ,000 | '000 | '000 | '000 |
| Total assets | 768,942 | 1,259 | 1,997 | 23,502 | 522,976 | 131 | 290 |
| Total liabilities | (779,240) | (632) | (1,523) | (22,197) | (530,450) | (85) | (128) |
| Net exposure | (10,298) | 627 | <u>474</u> | 1,305 | (7,474) | <u>46</u> | 162 |
| | | | | The Bank | (| | |
| | | 2004 | | | | 2003 | |
| | US\$ | Cdn\$ | £ | € | US\$ | Cdn\$ | £ |
| | ,000 | ,000 | ,000 | ,000 | ,000 | ,000 | '000 |
| Total assets | 594,160 | 1,259 | 1,997 | 23,408 | 348,670 | 131 | 290 |
| Total liabilities | (611,056) | (632) | (1,523) | (22,197) | (357,505) | (85) | (128) |
| Net exposure | (16,896) | 627 | 474 | 1,211 | (8,835) | 46 | 162 |

(d) Credit risk

Credit risk is the risk of default by an obligator. The risk is managed primarily by reviews of the financial status of each obligator. The primary concentration of the Group's credit risks relates to investments in government securities. In respect of loans, the exposure is to a number of individuals and businesses in different sectors and geographic areas and this, in effect, mitigates the credit risk.

The following table summarises the credit exposure to businesses and governments by sector:

| | The Group and the Bank | | |
|--------------------------------------|------------------------|-----------|--|
| | 2004 | 2003 | |
| | \$'000 | \$'000 | |
| Agriculture, fishing and mining | - | 25,000 | |
| Construction, land development | | | |
| and real estate acquisition | 409,935 | 221,240 | |
| Distribution | 206,822 | 158,390 | |
| Electricity, gas & water | 165,863 | 163,121 | |
| Financial institutions | 190,140 | - | |
| Government and public entities | 558,150 | 856,646 | |
| Manufacturing | 71,651 | 48,935 | |
| Personal | 271,950 | 115,165 | |
| Professional and other services | 302,791 | 111,563 | |
| Tourism and entertainment | 148,858 | 172,469 | |
| Transport, storage and communication | 335,269 | | |
| Total | 2,661,429 | 1,872,529 | |
| Total provision | 30,494 | 42,972 | |
| Net | 2,630,935 | 1,829,557 | |
| | | | |



Statement VII.25

27 FINANCIAL INSTRUMENTS (Cont'd)

(e) Liquidity risk

The Group is exposed to calls on its available cash resources from overnight deposits, maturing deposits, loan draw downs and guarantees. The Group does not maintain cash resources to meet all of these needs as experience shows that a level of reinvestment of maturing funds can be predicted with a high level of certainty.

The tables below analyse assets and liabilities of the Group into relevant maturity groupings based on the remaining period at balance sheet date to the contractual maturity date.

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Group. It is unusual for financial institutions ever to be completely matched since business transacted is often of uncertain terms and of different types.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Group and its exposure to changes in interest and exchange rates.

| | | The Group | | | | | |
|---------------------------|------------|----------------------------|------------|------------|--------------|--|--|
| | | Remaining Term to Maturity | | | | | |
| | Within 3 | 3 to 12 | 1 to 5 | Over 5 | | | |
| | Months | Months | Years | Years | <u>Total</u> | | |
| | | | | | 2004 | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | | |
| Assets | | | | | | | |
| Cash Resources | 8,246,436 | - | - | - | 8,246,436 | | |
| Investment in securities | | | | | | | |
| - Trading | 2,488,744 | 806,796 | 1,961,042 | 67,106 | 5,323,688 | | |
| - Available-for-sale | 2,497,500 | 2,662,176 | 6,767,066 | 6,475,564 | 18,402,306 | | |
| - Held-to-maturity | - | - | 142,599 | 1,830,217 | 1,972,816 | | |
| - Originated debt | 1,536,184 | 3,325,666 | 7,169,056 | 8,737,599 | 20,768,505 | | |
| Loans after provision for | | | | | | | |
| loan losses | 636,942 | 552,982 | 946,471 | 494,540 | 2,630,935 | | |
| Other assets | 1,787,163 | - | - | 97,275 | 1,884,438 | | |
| Goodwill on consolidation | | | | 140,146 | 140,146 | | |
| Total | 17,192,969 | 7,347,620 | 16,986,234 | 17,842,447 | 59,369,270 | | |
| | | | | | | | |



Statement VII.26

27 FINANCIAL INSTRUMENTS (Cont'd)

(e) Liquidity risk (Cont'd)

| | The Group | | | | | |
|---|--------------|--------------|-----------------|--------------|---------------|--|
| | | Remai | ning Term to Ma | turity | | |
| | Within 3 | 3 to 12 | 1 to 5 | Over 5 | | |
| | Months | Months | <u>Years</u> | <u>Years</u> | Total 2004 | |
| Liabilities and Stockholders' equity | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | |
| Deposits | 2,549,130 | 1,969,157 | 3,739 | - | 4,522,026 | |
| Securities sold under | | | | | | |
| repurchase agreements | 23,232,998 | 2,291,425 | 227,321 | - | 25,751,744 | |
| Loan participation | 760,290 | 437,552 | - | - | 1,197,842 | |
| Due to other financial | | | | | | |
| institutions | 3,277,204 | 13,161,777 | 3,214,150 | 3,231,102 | 22,884,233 | |
| Other liabilities | 1,309,855 | - | - | - | 1,309,855 | |
| Deferred taxation | - | - | 386,473 | - | 386,473 | |
| Minority interest | - | - | - | 17,246 | 17,246 | |
| Stockholders' equity | | | | 3,299,851 | 3,299,851 | |
| Total | 31,129,477 | 17,859,911 | 3,831,683 | 6,548,199 | 59,369,270 | |
| Total Liquidity Gap | (13,936,508) | (10,512,291) | 13,154,551 | (11,294,248) | | |
| Cumulative Gap | (13,936,508) | (24,448,799) | (11,294,248) | | | |
| 2003 | (14.074.455) | (11 540 153) | 12 (02 500 | 12.010.000 | | |
| Total Liquidity Gap | (14,074,455) | (11,548,153) | 13,603,509 | 12,019,099 | | |
| Cumulative Liquidity Gap | (14,074,455) | (25,622,608) | (12,019,099) | | | |



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NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2004

Statement VII.27

27 FINANCIAL INSTRUMENTS (Cont'd)

(e) Liquidity risk (Cont'd)

| | The Bank | | | | | |
|---|---|--------------|------------------|------------|----------------------|--|
| | | Re | emaining Term to | Maturity | | |
| | Within 3 | 3 to 12 | 1 to 5 | Over 5 | | |
| | Months | Months | <u>Years</u> | Years | <u>Total</u> 2004 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | |
| Assets | | | | | | |
| Cash Resources Investment in securities | 8,052,353 | - | - | - | 8,052,353 | |
| - Available-for-sale | 100,111 | 300,141 | 3,777,732 | 5,521,727 | 9,699,711 | |
| - Held-to-maturity | · - | · - | 75,812 | 1,289,537 | 1,365,349 | |
| - Originated debt | 104,550 | 245,934 | 5,215,465 | 8,677,504 | 14,243,453 | |
| Securities purchased under | | | | | | |
| resale agreements | 338,860 | 306,000 | - | - | 644,860 | |
| Investment in subsidiaries | - | - | - | 375,406 | 375,406 | |
| Loans after provision for | | | | | | |
| loan losses | 636,942 | 552,982 | 946,471 | 494,540 | 2,630,935 | |
| Other assets | 823,030 | | | 75,073 | 898,103 | |
| Total Assets | 10,055,846 | 1,405,057 | 10,015,480 | 16,433,787 | 37,910,170 | |
| Liabilities and Stockholders' equity | | | | | | |
| Deposits | 2,549,130 | 1,969,157 | 3,739 | - | 4,522,026 | |
| Securities sold under | _,, -, -, -, -, -, -, -, -, -, -, -, -, | -,, -,, | 2,121 | | -,, | |
| repurchase agreements | 5,871,555 | 103,235 | 17,988 | - | 5,992,778 | |
| Loan participation | 760,290 | 437,552 | - | - | 1,197,842 | |
| Due to other financial | , | , | | | , , | |
| institutions | 3,277,204 | 13,161,777 | 3,214,150 | 3,231,102 | 22,884,233 | |
| Other liabilities | 603,137 | - | - | - | 603,137 | |
| Deferred taxation | - | - | 168,061 | - | 168,061 | |
| Stockholders' equity | | | | 2,542,093 | 2,542,093 | |
| | | | | | | |
| Total liabilities and | | | | | | |
| Stockholders' equity | 13,061,316 | 15,671,721 | 3,403,938 | 5,773,195 | 37,910,170 | |
| Total Liquidity Gap | (3,005,470) | (14,266,664) | 6,611,542 | 10,660,592 | | |
| Cumulative Gap | (3,005,470) | (17,272,134) | (10,660,592) | | | |
| 2003 | | | | | | |
| Total Liquidity Gap | (1,495,661) | (15,944,764) | 7,468,024 | 9,972,401 | | |
| Cumulative Liquidity Gap | (1,495,661) | (17,440,425) | (9,972,401) | - | | |
| | | | | | | |



Statement VII.27

28 CONTINGENCIES AND COMMITMENTS

(a) Litigation

The Bank and its subsidiaries are subject to claims, disputes and legal proceedings in the normal course of business. Provision is made for such matters when in the opinion of management and its legal advice, that it is probable that a payment will be made and the amount can be reasonably estimated.

Both the Bank and the subsidiary, Capital & Credit Fund Managers Limited (formerly Jamaica Unit Trust Services Limited) are involved in legal proceedings at this time. Based on legal advice, the Directors are of the opinion that the outcome will have no material effect on the financial position of the Group.

(b) Operating Leases

The Group has entered into lease agreements for office space expiring April 2007, June 2007, January 2008 and August 2009 and for motor vehicles expiring March 2006, April 2006, February 2007 and July 2007.

The total annual rentals to be paid are as follows:

| | The Group | The Bank |
|------|-----------|----------|
| | \$'000 | \$'000 |
| | | |
| 2005 | 22,948 | 19,818 |
| 2006 | 22,243 | 19,918 |
| 2007 | 15,931 | 15,246 |
| 2008 | 10,531 | 10,531 |
| 2009 | 7,321 | 7,321 |

29 DIVIDENDS

On July 16, 2004 and November 11, 2004, the Directors declared and approved the payment of interim dividends of 7.5 cents per stock unit payable on August 26, 2004 and December 17, 2004 respectively, to stockholders on record at August 5, 2004 and November 26, 2004 respectively.

On December 5, 2003, the Directors declared and approved the payment of an interim dividend of 10 cents per stock unit payable at January 26, 2004 to stockholders on record at January 13, 2004.